Savi Networks to Deploy Cargo Security and Tracking Network at Virginia Port Authority Terminals

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Real-Time RFID-Based Information Services Monitor the Security, Location and Condition of Cargo Container Shipments

SUNNYVALE, Calif. and NORFOLK, Va., Oct 10, 2006 /PRNewswire via COMTEX News Network/ -- Savi Networks announced today that it is installing Radio Frequency Identification-based (RFID) technology information services at Virginia Port Authority terminals to further enhance the security and efficiency of cargo container shipments.

(Logo: http://www.newscom.com/cgi-bin/prnh/20060109/NYM086LOGO)

Under an agreement signed August 22, with the VPA, Savi Networks will deploy a system compatible with international standards (ISO18000-7) at Norfolk International Terminal, Newport News Marine Terminal and Portsmouth Marine Terminal. The network automatically tracks the location and security status of RFID-tagged containers. SaviTrak(TM), the company's web-based managed information service, also will be utilized to deliver real-time information collected by the network infrastructure.

"In an era of heightened security concerns, we're glad to help Savi employ its technology at our terminals," said J. Robert Bray, VPA's executive director.

Savi Networks, a joint venture between Savi Technology, a Lockheed Martin (NYSE: LMT) company, and Hutchison Port Holdings, has similar agreements with a number of major port authorities and terminal operators worldwide who are participating in the development of the company's global information network.

"With strategically important intermodal facilities on the U.S. East Coast, we're delighted that the Virginia Port Authority will be part of our growing global network for monitoring cargo shipments in real-time," said Lani Fritts, chief operating officer of Savi Networks. "We have similar agreements to build our infrastructure with port authorities and operators that manage more than 75 terminals around the world."

The SaviTrak information service is integrated with an open technology platform that receives and processes real-time data feeds from standards-based RFID technologies as well as other Automatic Identification and Data Collection (AIDC) technologies, such as barcodes, EPC-compliant passive and Global Positioning Systems (GPS) used to track ships and trucks transporting ocean containers.

Also, Lockheed Martin has been collaborating with the intermodal industry to better understand and develop solutions to address the myriad security needs across the global supply chain. VPA was a participant in an industry workshop, held at the Lockheed Martin's Center for Innovation in Suffolk, Va., in June, which specifically addressed the issues surrounding integrated domain awareness, port security and Secure Freight.

Savi Networks LLC operates a global information network that uses Automatic Identification and Data Collection (AIDC) equipment and software to provide shippers with information about the identity, location and status of their ocean cargo containers and contents. Savi Networks, a joint venture between Lockheed Martin Corporation and Hutchison Port Holdings, partners with leading global port and terminal operators to enable value-added services to the end-customers of their facilities. Savi Networks provides the SaviTrak(TM) information service that allows shippers, logistics service providers and transportation companies to manage and monitor their shipments over a secure Internet connection. Customers can expand the existing network by installing compatible equipment at their own locations, further improving the efficiency, effectiveness and security of their global supply chains. To learn more about Savi Networks, visit www.savinetworks.com.

Lockheed Martin is a major supplier of logistics systems and services to military and civil government customers. The corporation provides solutions for platform maintenance and repair, material readiness and distribution, and global supply chain command and control. Headquartered in Bethesda, Md., Lockheed Martin employs about 135,000 people worldwide and is principally engaged in the research, design, development, manufacture, integration and sustainment of advanced technology systems, products and services. The corporation reported 2005 sales of $37.2 billion.

The Virginia Port Authority (VPA) is an agency of the Commonwealth of Virginia, reporting to the state Secretary of Transportation. The VPA owns and operates four general cargo facilities on behalf of the state: Norfolk International Terminals, Portsmouth Marine Terminal, Newport News Marine Terminal and the Virginia Inland Port in Warren County. The terminals are operated by the Virginia International Terminals, Inc. (VIT) the non-stock, non-profit operating company. The VPA, through terminal earnings generated by VIT, is operationally self-sufficient. The VPA and correlating maritime industry is responsible for 165,000 jobs, $762 million in business revenues and $61 million in state and local taxes throughout the Commonwealth.

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For additional information, visit our web site: www.savinetworks.com.

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