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**SECURITIES AND EXCHANGE COMMISSION**  
Washington, D.C. 20549

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**FORM 8-K**

**CURRENT REPORT  
PURSUANT TO SECTION 13 OR 15(d)  
OF THE SECURITIES EXCHANGE ACT OF 1934**

Date of Report (Date of Earliest Event Reported) - October 21, 2008

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**LOCKHEED MARTIN CORPORATION**

(Exact name of registrant as specified in its charter)

**Maryland**  
(State or other jurisdiction of  
Incorporation)

**1-11437**  
(Commission File Number)

**52-1893632**  
(IRS Employer  
Identification No.)

**6801 Rockledge Drive, Bethesda, Maryland**  
(Address of principal executive offices)

**20817**  
(Zip Code)

**(301) 897-6000**  
(Registrant's telephone number, including area code)

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**Not Applicable**  
(Former name or address, if changed since last report)

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
  - Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
  - Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
  - Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))
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**Item 2.02. Results of Operations and Financial Condition.**

On October 21, 2008, Lockheed Martin Corporation announced its financial results for the quarter and nine months ended September 28, 2008. The press release is furnished as Exhibit 99 to this Form. Exhibit 99 shall not be deemed "filed" for purposes of the Securities Exchange Act of 1934, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933.

**Item 7.01. Regulation FD Disclosure.**

As part of its previously scheduled conference call with analysts to discuss the third-quarter earnings release, the Corporation plans to provide an outlook for 2009 sales, operating income, earnings per share and cash flow from operations. The 2009 outlook is included as part of the Corporation's press release dated October 21, 2008 furnished as Exhibit 99 to this Form 8-K.

The Corporation also plans to discuss some of the assumptions on which the 2009 outlook is based, and provide some sensitivity analysis relating to certain employee benefit matters, including the FAS/CAS pension adjustment, cash funding obligations for defined benefit pension plans and the potential effect on other comprehensive income (loss). The following is a summary of those topics.

**Defined Benefit Pension Plans**

As disclosed in our 2007 Form 10-K, FAS 87, Employers' Accounting for Pensions, requires that the amounts we record related to our defined benefit pension plans, including the expense or income for those plans, be computed using actuarial valuations. These valuations require many assumptions, including assumptions we make relating to financial market and other economic conditions. Changes in key economic indicators can result in changes in the assumptions we use, which can impact our total Stockholders' equity, and the amount of expense we record for and the cash contributions we will be required to make to our defined benefit plans in the following year. The difference between the actual return on plan assets for a given year and the expected long-term rate of return on assets also affects these amounts.

One of the key year-end assumptions used is the discount rate, which we review annually based on changes in interest rates. We evaluate several data points in order to arrive at an appropriate discount rate, including quoted rates from long-term bond indices and changes in long-term bond rates over the past year, and approximate average yields on securities that are selected to match our projected pension-related cash flows. An increase in the discount rate from year to year will decrease our projected benefit obligation (PBO), while a decrease will increase our PBO. Changes in the PBO due to changes in the discount rate are reflected as adjustments to unrecognized net actuarial losses, which are recorded as an adjustment in Stockholders' equity as a component of Other comprehensive loss. This adjustment is amortized over time as part of future years' expense for our defined benefit pension plans.

The FAS/CAS pension adjustment represents the difference between pension expense or income calculated for financial reporting purposes in accordance with FAS 87, and pension costs calculated and funded in accordance with U.S. Government Cost Accounting Standards (CAS). CAS is a major factor in determining pension funding requirements, and governs the extent of allocability and recoverability of pension costs on government contracts. The CAS expense is recovered through the pricing of our products and services on U.S. Government contracts and, therefore, recognized in our Net sales.

We will not finalize the discount rate or other assumptions, or determine the actual return on plan assets, until the end of 2008. These factors impact both the calculation of our PBO at the end of the year, and the amount of expense we record for and the cash contributions we will be required to make to our defined benefit plans in 2009. Recent volatility in the financial markets has intensified the challenge of trying to accurately estimate the discount rate we will use at the end of 2008 or the actual return on our benefit plan assets for 2008. The following table summarizes five scenarios relative to a change in the discount rate and changes in our actual return on plan assets. In the Baseline scenario, we have assumed that 1) the discount rate increased to 7.5% (based on an assessment of interest rates and market activity during the current year) from the discount rate used at the end of 2007 of 6.375%; 2) the actual return on plan assets was negative (25)% for 2008 (based on volatile market activity over the past few weeks); and 3) all other assumptions used at the end of 2007 have remained constant. In consideration of the volatile market conditions over the past few weeks, Scenarios 1 and 2 presented below assume a possible improvement of plus 1,000 and 500 basis points in the hypothetical return on plan assets of (25)%, while Scenarios 3 and 4 assume a possible further degradation of 500 and 1,000 basis points in the hypothetical return on plan assets of (25)%. In each of those scenarios, we have assumed that all other assumptions used in Scenario 1 were held constant.

The table presents the results of these assumptions on the projected FAS/CAS pension adjustment in 2009, on the projected required cash contributions in 2009 (after taking into consideration discretionary contributions made in 2007) and impact on stockholders' equity at December 31, 2008. The FAS/CAS pension adjustment for the year ended December 31, 2008 is income of \$125 million, and there are no required contributions related to our defined benefit plans in 2008. The table also presents the impact of the assumptions on Stockholders' equity for the year ended December 31, 2008. The impact in each case would result in an increase to Other comprehensive loss which is included in Stockholders' equity, and therefore the hypothetical amounts in the table would represent decreases to our Stockholders' equity at December 31, 2008.

<i>(In millions, except percentages)</i>	Baseline	Scenario 1	Scenario 2	Scenario 3	Scenario 4
<b>Assumptions</b>					
Discount rate	7.5%	7.5%	7.5%	7.5%	7.5%
Actual return on plan assets	(25)%	(15)%	(20)%	(30)%	(35)%
<b>Result of assumptions:</b>					
Projected FAS/CAS Pension adjustment for 2009 - income (expense)	\$ (60)	\$ 20	\$ (15)	\$ (95)	\$ (100)
Projected required contributions for 2009	100	—	—	150	825
Projected impact on Stockholders' equity at December 31, 2008	(3,360)	(1,700)	(2,530)	(4,190)	(5,010)

The scenarios presented are for illustration purposes only and are intended to give the reader an understanding of the variability of the FAS/CAS Pension adjustment, required contributions and impact on stockholders' equity associated with our defined benefit pension plans based on changes in the return on plan assets and in the assumed discount rate from the rate used at the end of 2007. There is the potential that the assumptions we have used will differ materially from actual results. In addition, other scenarios and variations are possible, and the scenarios presented may not accurately depict the assumptions that will be used when the assumptions are finalized at year-end. The results of these scenarios also should not be extrapolated to assess other scenarios, because there is not a direct correlation between a change in the return on plan assets and the changes in the FAS/CAS pension adjustment, required contributions and impact on stockholders' equity. We will not finalize our defined benefit plan assumptions until year-end consistent with our December 31, 2008 measurement date.

**Item 9.01. Financial Statements and Exhibits.**

Exhibit No.	Description
99	Lockheed Martin Corporation Press Release dated October 21, 2008 (earnings release for the quarter and nine months ended September 28, 2008).

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

LOCKHEED MARTIN CORPORATION

By /s/ Martin T. Stanislav  
Martin T. Stanislav  
Vice President and Controller

October 21, 2008

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**Exhibit No.**

99

**Description**

Lockheed Martin Corporation Press Release dated October 21, 2008 (earnings release for the quarter and nine months ended September 28, 2008).

**LOCKHEED MARTIN ANNOUNCES THIRD QUARTER 2008 RESULTS**

- **Third quarter earnings per share up 7% to \$1.92; Year-to-date earnings per share up 12% to \$5.82**
- **Third quarter net earnings up 2% to \$782 million; Year-to-date net earnings up 7% to \$2.4 billion**
- **Third quarter net sales down 5% to \$10.6 billion; Year-to-date net sales up 2% to \$31.6 billion**
- **Cash from operations of \$1.0 billion for the quarter; \$3.4 billion year-to-date**
- **Increased outlook for 2008 earnings per share and return on invested capital (ROIC); providing initial 2009 financial outlook**

BETHESDA, Md, Oct. 21, 2008 - Lockheed Martin Corporation (NYSE: LMT) today reported third quarter 2008 net earnings of \$782 million (\$1.92 per diluted share), compared to \$766 million (\$1.80 per diluted share) in 2007. Net sales were \$10.6 billion, a 5% decrease from third quarter 2007 sales of \$11.1 billion. Cash from operations for the third quarter of 2008 was \$1.0 billion, compared to \$935 million in 2007.

"With solid performance through the first nine months of the year, our employees and leadership team continue to meet important customer requirements and focus on enhancing shareholder value," said Bob Stevens, Chairman, President and CEO. "Our talented team of 140,000 professionals also continues to achieve significant milestones, improve operational efficiencies and capture strategic new business. By leveraging core capabilities and systems integration expertise, we continue to realize our goal of being the world's premier global security company."

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## Summary Reported Results and Outlook

The following table presents the Corporation's results for the quarter and year-to-date periods, in accordance with generally accepted accounting principles (GAAP):

REPORTED RESULTS (In millions, except per share data)	3 <sup>rd</sup> Quarter		Year-to-Date	
	2008	2007	2008	2007
<b>Net sales</b>	<b>\$ 10,577</b>	<b>\$ 11,095</b>	<b>\$ 31,599</b>	<b>\$ 31,021</b>
<b>Operating profit</b>				
Segment operating profit	\$ 1,250	\$ 1,226	\$ 3,715	\$ 3,435
Unallocated corporate, net:				
FAS/CAS pension adjustment	32	(18)	96	(46)
Stock compensation expense	(40)	(34)	(115)	(116)
Unusual items, net	44	--	145	71
Other, net	(44)	(11)	(58)	(32)
	<b>1,242</b>	<b>1,163</b>	<b>3,783</b>	<b>3,312</b>
<b>Interest expense</b>	<b>85</b>	<b>79</b>	<b>264</b>	<b>265</b>
<b>Other non-operating (expense) / income, net <sup>1</sup></b>	<b>(13)</b>	<b>35</b>	<b>14</b>	<b>139</b>
<b>Earnings before income taxes</b>	<b>1,144</b>	<b>1,119</b>	<b>3,533</b>	<b>3,186</b>
<b>Income taxes</b>	<b>362</b>	<b>353</b>	<b>1,139</b>	<b>952</b>
<b>Net earnings</b>	<b>\$ 782</b>	<b>\$ 766</b>	<b>\$ 2,394</b>	<b>\$ 2,234</b>
<b>Diluted earnings per share</b>	<b>\$ 1.92</b>	<b>\$ 1.80</b>	<b>\$ 5.82</b>	<b>\$ 5.21</b>
<b>Cash from operations</b>	<b>\$ 1,033</b>	<b>\$ 935</b>	<b>\$ 3,406</b>	<b>\$ 3,821</b>

<sup>1</sup> Includes interest income and unrealized (losses) gains, net on marketable securities held to fund certain non-qualified employee benefit obligations.

The following table and other sections of this press release contain forward-looking statements, which are based on the Corporation's current expectations. Actual results may differ materially from those projected. See the "Forward-Looking Statements" discussion contained in this press release.

2008 FINANCIAL OUTLOOK <sup>1</sup> (In millions, except per share data and percentages)	2008 Projections	
	Current Update	July 2008
<b>Net sales</b>	<b>\$41,900 - \$42,900</b>	<b>\$41,900 - \$42,900</b>
<b>Operating profit:</b>		
Segment operating profit	\$4,850 - \$4,950	\$4,825 - \$4,925
Unallocated corporate, net:		
FAS/CAS pension adjustment	125	125
Stock compensation expense	(155)	(155)
Unusual items, net	145	100
Other, net	(65)	(40)
	<b>4,900 - 5,000</b>	<b>4,855 - 4,955</b>
<b>Interest expense</b>	<b>(340)</b>	<b>(345)</b>
<b>Other non-operating (expense) / income, net <sup>2</sup></b>	<b>(50)</b>	<b>45</b>
<b>Earnings before income taxes</b>	<b>\$4,510 - \$4,610</b>	<b>\$4,555 - \$4,655</b>
<b>Diluted earnings per share</b>	<b>\$7.55 - \$7.70</b>	<b>\$7.45 - \$7.60</b>
<b>Cash from operations</b>	<b>≥ \$4,300</b>	<b>≥ \$4,300</b>
<b>ROIC <sup>3</sup></b>	<b>≥ 21.0%</b>	<b>≥ 20.0%</b>

<sup>1</sup> All amounts approximate.  
<sup>2</sup> Includes interest income and unrealized (losses) gains, net on marketable securities held to fund certain non-qualified employee benefit obligations.  
<sup>3</sup> See discussion of non-GAAP performance measures at the end of this document.

The increase in the Corporation's projected 2008 diluted earnings per share results primarily from the net impact of the following:

- higher projected segment operating profit due to improved performance within the Aeronautics segment;
- a gain recognized on an unusual item in the third quarter;
- the benefit of R&D tax credit legislation passed in early October;
- an increase in other non-operating (expense) / income, net as a result of unrealized losses on marketable securities held to fund certain non-qualified employee benefit obligations; and
- a reduction in assumed average fully diluted shares outstanding.



**2009 FINANCIAL OUTLOOK <sup>1</sup>**

(In millions, except per share data and percentages)

	<b>2009 Projection</b>
<b>Net sales</b>	<b>\$44,250 - \$45,250</b>
<b>Segment operating profit:</b>	
Segment operating profit	\$5,100 - \$5,250
Unallocated corporate, net:	
FAS/CAS pension adjustment	(60)
Stock compensation expense	(160)
Unusual items	—
Other, net	(80)
	<b>\$4,800 - \$4,950</b>
<b>Interest Expense</b>	<b>(305)</b>
<b>Other non-operating (expense) / income, net <sup>2</sup></b>	<b>35</b>
<b>Earnings before income taxes</b>	<b>\$4,530 - \$4,680</b>
<b>Diluted earnings per share</b>	<b>\$7.65 - \$7.90</b>
<b>Cash from operations</b>	<b>≥ \$4,000</b>
<b>ROIC <sup>3</sup></b>	<b>≥ 20%</b>

<sup>1</sup> All amounts approximate.

<sup>2</sup> Includes interest income and unrealized (losses) gains, net on marketable securities held to fund certain non-qualified employee benefit obligations.

<sup>3</sup> See discussion of non-GAAP performance measures at the end of this document.

The outlook for 2009 earnings before income taxes and earnings per share assumes, based on the information currently available to us, that the Corporation's 2009 non-cash FAS/CAS pension adjustment would be calculated using a discount rate of 7.5% and that the return on plan assets in 2008 would be approximately (25.0%). The outlook for 2009 cash from operations assumes that the Corporation will be required to make contributions of approximately \$100 million to the defined benefit pension trust during 2009. The 2009 non-cash FAS/CAS pension adjustment and related assumptions will not be finalized until year-end 2008, consistent with the Corporation's pension plan measurement date. Given the current volatility in the financial markets, these assumptions could change materially at the year-end measurement date. The Corporation will update its FAS/CAS pension adjustment and projections for cash from operations taking into account any changes in required defined benefit plan funding obligations, as necessary, when it announces 2008 year-end financial results.

It is the Corporation's practice not to incorporate adjustments to its outlook for proposed acquisitions, divestitures, joint ventures, or other unusual activities until such transactions have been consummated.

**Balanced Cash Deployment Strategy**

The Corporation continued to execute its balanced cash deployment strategy during the third quarter as follows:

- retired \$1.0 billion of long-term debt in the quarter as a result of the previously announced floating rate convertible debt redemption and a total of \$1.1 billion during the nine month period;
- repurchased 3.7 million shares at a cost of \$401 million in the quarter and 22.3 million shares at a cost of \$2.4 billion in the nine month period;
- made capital expenditures of \$229 million during the quarter and \$503 million during the nine month period;
- paid cash dividends of \$170 million in the quarter and \$510 million in the nine month period; and
- invested \$107 million in the quarter and \$195 million during the nine month period for acquisition and investment activities.

## Segment Results

The Corporation operates in four principal business segments: Aeronautics; Electronic Systems; Information Systems & Global Services (IS&GS); and Space Systems.

The following table presents the operating results of the four business segments and reconciles these amounts to the Corporation's consolidated financial results.

(In millions)	3 <sup>rd</sup> Quarter		Year-to-Date	
	2008	2007	2008	2007
<b>Net sales</b>				
Aeronautics	\$ 2,917	\$ 3,342	\$ 8,608	\$ 9,299
Electronic Systems	2,802	2,827	8,686	8,269
IS&GS	2,950	2,713	8,312	7,378
Space Systems	1,908	2,213	5,993	6,075
<b>Total net sales</b>	<b>\$ 10,577</b>	<b>\$ 11,095</b>	<b>\$ 31,599</b>	<b>\$ 31,021</b>
<b>Operating profit</b>				
Aeronautics	\$ 375	\$ 414	\$ 1,064	\$ 1,091
Electronic Systems	364	346	1,139	1,050
IS&GS	267	245	769	674
Space Systems	244	221	743	620
<b>Segment operating profit</b>	<b>1,250</b>	<b>1,226</b>	<b>3,715</b>	<b>3,435</b>
Unallocated corporate (expense) income, net	(8)	(63)	68	(123)
<b>Total operating profit</b>	<b>\$ 1,242</b>	<b>\$ 1,163</b>	<b>\$ 3,783</b>	<b>\$ 3,312</b>

The following discussion compares the operating results for the quarters and year-to-date periods.

### Aeronautics

(\$ millions)	3 <sup>rd</sup> Quarter		Year-to-Date	
	2008	2007	2008	2007
<b>Net sales</b>	\$ 2,917	\$ 3,342	\$ 8,608	\$ 9,299
<b>Operating profit</b>	\$ 375	\$ 414	\$ 1,064	\$ 1,091
<b>Operating margin</b>	<b>12.9%</b>	<b>12.4%</b>	<b>12.4%</b>	<b>11.7%</b>

Net sales for Aeronautics decreased by 13% for the quarter and 7% during the nine months of 2008 from the comparable 2007 periods. In both periods, decreases in Combat Aircraft and Air Mobility sales more than offset increases in Other Aeronautics Programs. The decrease in Combat Aircraft for both the quarter and the nine months primarily was due to lower volume on F-16 and F-35 programs. The decrease in Air Mobility for the quarter and nine months primarily was due to lower volume on the C-130J program, including deliveries and support activities, and lower volume on other air mobility programs. There were three C-130J deliveries in the third quarter of 2008 and four in the comparable 2007 period. There were nine C-130J deliveries during the nine months in both 2008 and 2007. The increase in Other Aeronautics Programs for both periods mainly was due to higher volume in sustainment services activities.

Operating profit decreased by 9% for the quarter and 2% for the nine months of 2008 from the comparable 2007 periods. During the quarter, operating profit declined in Combat Aircraft, Air Mobility and Other Aeronautics Programs. In Combat Aircraft, the decline mainly was due to lower volume on F-16 programs. The decrease in operating profit in Air Mobility primarily was attributable to lower volume on C-130 programs. The decrease in Other Aeronautics Programs mainly was due to performance on a P-3 modification contract. During the nine month period, operating profit declines in Combat Aircraft and Air Mobility partially were offset by an increase in Other Aeronautics Programs. In Combat Aircraft, the decline mainly was due to lower volume on F-16 programs. In Air Mobility, operating profit decreased mainly due to performance on C-5 programs and lower volume on C-130J support programs, which partially were offset by improved performance on the C-130J deliveries in 2008. The increase in Other Aeronautics Programs mainly was due to higher volume in sustainment services activities, which partially was offset by a decrease in operating profit due to performance on a P-3 modification contract.

## Electronic Systems

(\$ millions)	3 <sup>rd</sup> Quarter		Year-to-Date	
	2008	2007	2008	2007
<b>Net sales</b>	\$ 2,802	\$ 2,827	\$ 8,686	\$ 8,269
<b>Operating profit</b>	\$ 364	\$ 346	\$ 1,139	\$ 1,050
<b>Operating margin</b>	13.0%	12.2%	13.1%	12.7%

Net sales for Electronic Systems decreased by 1% for the quarter and increased 5% for the nine months of 2008 from the comparable 2007 periods. During the quarter, lower sales volume on platform integration activities at Platform, Training & Energy (PT&E) and radar systems activities at Maritime Systems & Sensors (MS2) were offset by higher sales volume on tactical missile and fire control programs at Missiles & Fire Control (M&FC). For the nine month period, sales increases in M&FC and MS2 more than offset a decline in PT&E. The increase in M&FC mainly was due to higher volume on tactical missile and fire control programs. The increase in MS2 was attributable to higher volume on surface systems, radar systems and undersea systems activities. The decline in PT&E mainly was due to lower volume on platform integration activities.

Operating profit for Electronic Systems increased by 5% for the quarter and 8% for the nine months of 2008 from the comparable 2007 periods. In the quarter, operating profit increases in MS2 and PT&E more than offset a decline in M&FC. The increase in MS2 mainly was attributable to improved performance on surface systems programs. The increase at PT&E primarily was due to improved performance on distribution technology and platform integration activities. The decline in M&FC was attributable to fire control and tactical missile programs. During the nine month period, operating profit increases at M&FC and MS2 more than offset a decrease at PT&E. The increase in M&FC mainly was due to higher volume on tactical missile programs and improved performance on air defense programs. The increase in MS2 mainly was attributable to higher volume and improved performance on surface systems and radar systems programs. The decrease at PT&E primarily was due to performance on platform integration activities.

**Information Systems & Global Services**

(\$ millions)	3 <sup>rd</sup> Quarter		Year-to-Date	
	2008	2007	2008	2007
<b>Net sales</b>	\$ 2,950	\$ 2,713	\$ 8,312	\$ 7,378
<b>Operating profit</b>	\$ 267	\$ 245	\$ 769	\$ 674
<b>Operating margin</b>	9.1%	9.0%	9.3%	9.1%

Net sales for IS&GS increased by 9% for the quarter and 13% for the nine months of 2008 from the comparable 2007 periods. Sales increased in all three lines of business for both the quarter and the nine month periods. The increase in Global Services principally was due to global and mission services activities and Pacific Architect & Engineers (PAE) programs. The increase in Information Systems was due to higher volume on enterprise solutions & services activities. The increase in Mission Solutions primarily was driven by mission and combat support solutions activities as well as by transportation and security solutions.

Operating profit for IS&GS increased by 9% for the quarter and 14% for the nine months of 2008 from the comparable 2007 periods. In both the quarter and the nine month periods, the increase in operating profit was driven by Global Services and Mission Solutions. Mission Solutions operating profit increased due to higher volume and improved performance on secure enterprise solutions as well as mission and combat support solutions activities. The increase in Global Services operating profit primarily was attributable to improved performance on global services and PAE programs. In the quarter, Information Systems operating profit declines mainly were due to performance on mission service and enterprise solutions & services activities. During the nine month period, Information Systems operating profit increased due to higher volume on information technology programs and a benefit from a contract restructuring during the first quarter of 2008, which more than offset declines in mission services activities.

## Space Systems

(\$ millions)	3 <sup>rd</sup> Quarter		Year-to-Date	
	2008	2007	2008	2007
<b>Net sales</b>	\$ 1,908	\$ 2,213	\$ 5,993	\$ 6,075
<b>Operating profit</b>	\$ 244	\$ 221	\$ 743	\$ 620
<b>Operating margin</b>	12.8%	10.0%	12.4%	10.2%

Net sales for Space Systems decreased by 14% for the quarter and 1% for the nine months of 2008 from the comparable 2007 periods. In both periods, a sales decline in Satellites partially was offset by growth in Space Transportation. In Satellites, sales declined due to lower volume in commercial and government satellite activities in both periods. No commercial satellites were delivered during the third quarter of 2008 as compared to two deliveries in the comparable 2007 period. There were two commercial satellite deliveries during the nine months of 2008 and three during the comparable 2007 period. The sales growth in Space Transportation primarily was due to higher volume on the Orion program.

Operating profit increased by 10% for the quarter and 20% for the nine months of 2008 from the comparable 2007 periods. In both periods, the increase in operating profit was due to Space Transportation, which partially was offset by a decline in Satellites. In Space Transportation, the increase mainly was attributable to higher equity earnings on the United Launch Alliance joint venture, volume on the Orion program and the results from successful negotiations of a terminated commercial launch service contract in the first quarter of 2008. The improvement in ULA's earnings also reflects the absence in 2008 of a charge recognized in the third quarter of 2007 for an asset impairment on the Delta II medium lift launch vehicles. In Satellites, operating profit declined in the quarter due to lower volume on commercial satellite activities and declined during the nine month period due to lower volume on government satellite programs.

**Unallocated Corporate (Expense) Income, Net**

(\$ millions)	3 <sup>rd</sup> Quarter		Year-to-Date	
	2008	2007	2008	2007
FAS/CAS pension adjustment	\$ 32	\$ (18)	\$ 96	\$ (46)
Stock compensation expense	(40)	(34)	(115)	(116)
Unusual items, net	44	—	145	71
Other, net	(44)	(11)	(58)	(32)
<b>Unallocated corporate income (expense), net</b>	<b>\$ (8)</b>	<b>\$ (63)</b>	<b>\$ 68</b>	<b>\$ (123)</b>

Consistent with the manner in which the Corporation's business segment operating performance is evaluated by senior management, certain items are excluded from the business segment results and included in "Unallocated corporate (expense) income, net." See the Corporation's 2007 Form 10-K for a description of "Unallocated corporate (expense) income, net," including the FAS/CAS pension adjustment.

The FAS/CAS pension adjustment (calculated as the difference between FAS 87 expense and the CAS cost amounts) switched to income in 2008 due to an increase in the discount rate and other factors such as actual return on plan assets. This change is consistent with the Corporation's previously disclosed assumptions used to compute these amounts.

For purposes of segment reporting, the following unusual items were included in "Unallocated corporate (expense) income, net" for the quarters and nine month periods of 2008 and 2007:

2008 —

- A third quarter gain, net of state income taxes, of \$44 million representing the recognition of a portion of the deferred net gain from the 2006 sale of the Corporation's ownership interest in Lockheed Khrunichev Energia International, Inc. (LKEI) and International Launch Services, Inc. (ILS). At the time of the sale, the Corporation deferred recognition of any gains pending the expiration of its responsibility to refund advances for future launch services. At September 28, 2008, a deferred gain (net of state income taxes) of \$49 million remained to be recognized as an unusual item when the remaining launch service is provided;



- Second quarter earnings, net of state income taxes, of \$85 million associated with reserves related to various land sales that are no longer required. Reserves were recorded at the time of each land sale based on the U.S. Government's assertion of its right to share in the sale proceeds. This matter was favorably settled with the U.S. Government in the second quarter; and
- A first quarter gain, net of state income taxes, of \$16 million representing the recognition of a portion of the deferred net gain from the 2006 sale of the Corporation's ownership interest in Lockheed Khrunichev Energia International, Inc. (LKEI) and International Launch Services, Inc. (ILS).

Recognition of the deferred net gain increased net earnings by \$28 million (\$0.07 per share) during the third quarter of 2008. This item, along with the second quarter reserve reversal and first quarter gain increased net earnings by \$94 million (\$0.23 per share) during the nine months ended September 28, 2008.

2007 —

- A second quarter gain, net of state income taxes, of \$25 million related to the sale of the Corporation's remaining 20% interest in COMSAT International;
- A first quarter gain, net of state income taxes, of \$25 million related to the sale of land; and
- First quarter earnings, net of state income taxes, of \$21 million related to the reversal of legal reserves from the settlement of certain litigation claims.

These items and the income tax benefit of \$59 million (\$0.14 per share) described in the Income Taxes discussion below, increased net earnings by \$105 million (\$0.25 per share) during the nine months ended September 30, 2007.

### **Income Taxes**

Our effective income tax rates were 31.6% and 32.2% for the quarter and nine months ended September 28, 2008 and 31.5% and 29.9% for the comparable 2007 periods. The effective rates for all periods were lower than the statutory rate of 35% due to tax deductions for U.S. manufacturing activities and dividends related to our employee stock ownership plan. The effective tax rate for the nine month period in 2008 is higher than the comparable period in 2007 primarily due to the expiration of the research tax credit at the end of 2007 and a benefit recorded in the first quarter of 2007 arising from the closure of the IRS examination of the 2003 and 2004 tax years.

The Emergency Economic Stabilization Act of 2008 signed by the President on October 3, 2008 retroactively extends the research and development tax credit for 2 years, from January 1, 2008 to December 31, 2009, and increases the alternative simplified R&D credit rate from 12% to 14% for calendar year 2009. As a result of these changes, we expect to record additional earnings of approximately \$38 million in the fourth quarter of 2008.

Headquartered in Bethesda, Md., Lockheed Martin is a global security company that employs about 140,000 people worldwide and is principally engaged in the research, design, development, manufacture, integration and sustainment of advanced technology systems, products and services. The corporation reported 2007 sales of \$41.9 billion.

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*Conference call:* Lockheed Martin will webcast the earnings conference call (listen-only mode) at 11 a.m. E.D.T. on October 21, 2008. A live audio broadcast, including relevant charts, will be available on the Investor Relations page of the company's web site at: <http://www.lockheedmartin.com/investor>.

#### **FORWARD-LOOKING STATEMENTS**

Statements in this release that are "forward-looking statements" are based on Lockheed Martin's current expectations and assumptions. Forward-looking statements in this release include estimates of future sales, earnings and cash flow. These statements are not guarantees of future performance and are subject to risks and uncertainties. Actual results could differ materially because of factors such as: the availability of government funding for our products and services both domestically and internationally; changes in government and customer priorities and requirements (including changes to respond to election cycles, Congressional actions, Department of Defense reviews, budgetary constraints, and cost-cutting initiatives); the impact of economic recovery and stimulus plans and continued military operations in Iraq and Afghanistan on funding for existing defense programs; the award or termination of contracts; returns or losses on pension plan assets, interest and discount rates and other changes that may impact pension plan assumptions; changes in counter-party credit risk exposure; difficulties in developing and producing operationally advanced technology systems; the timing and customer acceptance of product deliveries; materials availability and performance by key suppliers, subcontractors and customers; charges from any future impairment reviews that may result in the recognition of losses and a reduction in the book value of goodwill or other long-term assets; the future impact of legislation, changes in accounting, tax rules, or export policies; the future impact of acquisitions or divestitures, joint ventures or teaming arrangements; the outcome of legal proceedings and other contingencies (including lawsuits, government/regulatory investigations or audits, and environmental remediation efforts); the competitive environment for the Corporation's products and services; and economic, business and political conditions domestically and internationally.

These are only some of the factors that may affect the forward-looking statements contained in this press release. For further information regarding risks and uncertainties associated with Lockheed Martin's business, please refer to the Corporation's SEC filings, including the "Management's Discussion and Analysis of Financial Condition and Results of Operations," "Risk Factors," and "Legal Proceedings" sections of the Corporation's 2007 annual report on Form 10-K, which may be obtained at the Corporation's website: <http://www.lockheedmartin.com>

It is the Corporation's policy to only update or reconfirm its financial projections by issuing a press release. The Corporation generally plans to provide a forward-looking outlook as part of its quarterly earnings release but reserves the right to provide an outlook at different intervals or to revise its practice in future periods. All information in this release is as of October 20, 2008. Lockheed Martin undertakes no duty to update any forward-looking statement to reflect subsequent events, actual results or changes in the Corporation's expectations. We also disclaim any duty to comment upon or correct information that may be contained in reports published by investment analysts or others.

## NON-GAAP PERFORMANCE MEASURES

The Corporation believes that reporting ROIC provides investors with greater visibility into how effectively Lockheed Martin uses the capital invested in its operations. The Corporation uses ROIC to evaluate multi-year investment decisions and as a long-term performance measure, and also uses ROIC as a factor in evaluating management performance for incentive compensation purposes. ROIC is not a measure of financial performance under generally accepted accounting principles, and may not be defined and calculated by other companies in the same manner. ROIC should not be considered in isolation or as an alternative to net earnings as an indicator of performance.

### The Corporation calculates ROIC as follows:

Net earnings plus after-tax interest expense divided by average invested capital (stockholders' equity plus debt), after adjusting stockholders' equity by adding back adjustments related to postretirement benefit plans.

(In millions, except percentages)		2009 Outlook	2008 Outlook	2008 Prior
NET EARNINGS	}	COMBINED	COMBINED	COMBINED
INTEREST EXPENSE (MULTIPLIED BY 65%) <sup>1</sup>				
<b>RETURN</b>		<b>≥ \$3,300</b>	<b>≥ \$3,300</b>	<b>&gt; \$3,290</b>
AVERAGE DEBT <sup>2, 5</sup>	}	COMBINED	COMBINED	COMBINED
AVERAGE EQUITY <sup>3, 5</sup>				
AVERAGE BENEFIT PLAN ADJUSTMENTS <sup>4, 5</sup>				
<b>AVERAGE INVESTED CAPITAL</b>		<b>≤ \$16,500</b>	<b>≤ \$15,700</b>	<b>&lt; \$16,450</b>
<b>RETURN ON INVESTED CAPITAL</b>		<b>≥ 20%</b>	<b>≥ 21%</b>	<b>≥ 20%</b>

1 Represents after-tax interest expense utilizing the federal statutory rate of 35%.

2 Debt consists of long-term debt, including current maturities, and short-term borrowings (if any).

3 Equity includes non-cash adjustments, primarily for unrecognized benefit plan actuarial losses and prior service costs, the adjustment for the adoption of FAS 158 in 2006 and the additional minimum pension liability in years prior to 2007.

4 Average Benefit Plan Adjustments reflect the cumulative value of entries identified in our Statement of Stockholders' Equity discussed in Note 3.

5 Yearly averages are calculated using balances at the start of the year and at the end of each quarter.

**LOCKHEED MARTIN CORPORATION**  
**Consolidated Condensed Statement of Earnings**  
**Unaudited**  
(In millions, except per share data and percentages)

	THREE MONTHS ENDED		NINE MONTHS ENDED	
	September 28, 2008 <sup>(a)</sup>	September 30, 2007 <sup>(a)</sup>	September 28, 2008 <sup>(a)</sup>	September 30, 2007 <sup>(a)</sup>
Net sales	\$ 10,577	\$ 11,095	\$ 31,599	\$ 31,021
Cost of sales	9,455	9,949	28,217	27,911
	1,122	1,146	3,382	3,110
Other income (expense), net	120	17	401	202
Operating profit	1,242	1,163	3,783	3,312
Interest expense	85	79	264	265
Other non-operating (expense) / income, net	(13)	35	14	139
Earnings before income taxes	1,144	1,119	3,533	3,186
Income tax expense	362	353	1,139	952
Net earnings	\$ 782	\$ 766	\$ 2,394	\$ 2,234
Effective tax rate	31.6%	31.5%	32.2%	29.9%
<b>Earnings per common share:</b>				
Basic	\$ 1.97	\$ 1.85	\$ 5.97	\$ 5.35
Diluted	\$ 1.92	\$ 1.80	\$ 5.82	\$ 5.21
<b>Average number of shares outstanding</b>				
Basic	397.4	413.5	401.1	417.2
Diluted	407.1	424.5	411.1	428.5
<b>Common shares reported in stockholders' equity at quarter end:</b>			398.2	410.9

(a) It is our practice to close our books and records on the Sunday prior to the end of the calendar quarter. The interim financial statements and tables of financial information included herein are labeled based on that convention.

**LOCKHEED MARTIN CORPORATION**  
**Net Sales, Operating Profit and Margins**  
**Unaudited**  
(In millions, except percentages)

	THREE MONTHS ENDED			NINE MONTHS ENDED		
	September 28, 2008	September 30, 2007	% Change	September 28, 2008	September 30, 2007	% Change
<b>Net sales</b>						
Aeronautics	\$ 2,917	\$ 3,342	(13)%	\$ 8,608	\$ 9,299	(7)%
Electronic Systems	2,802	2,827	(1)	8,686	8,269	5
Information Systems & Global Services	2,950	2,713	9	8,312	7,378	13
Space Systems	1,908	2,213	(14)	5,993	6,075	(1)
<b>Total net sales</b>	<b>\$ 10,577</b>	<b>\$ 11,095</b>	<b>(5)%</b>	<b>\$ 31,599</b>	<b>\$ 31,021</b>	<b>2</b>
<b>Operating profit</b>						
Aeronautics	\$ 375	\$ 414	(9)%	\$ 1,064	\$ 1,091	(2)%
Electronic Systems	364	346	5	1,139	1,050	8
Information Systems & Global Services	267	245	9	769	674	14
Space Systems	244	221	10	743	620	20
<b>Segment operating profit</b>	<b>1,250</b>	<b>1,226</b>	<b>2</b>	<b>3,715</b>	<b>3,435</b>	<b>8</b>
Unallocated corporate (expense) income, net	(8)	(63)		68	(123)	
	<b>\$ 1,242</b>	<b>\$ 1,163</b>	<b>7%</b>	<b>\$ 3,783</b>	<b>\$ 3,312</b>	<b>14</b>
<b>Margins:</b>						
Aeronautics	12.9%	12.4%		12.4%	11.7%	
Electronic Systems	13.0	12.2		13.1	12.7	
Information Systems & Global Services	9.1	9.0		9.3	9.1	
Space Systems	12.8	10.0		12.4	10.2	
<b>Total operating segments</b>	<b>11.8%</b>	<b>11.1%</b>		<b>11.8%</b>	<b>11.1%</b>	
<b>Total consolidated</b>	<b>11.7%</b>	<b>10.5%</b>		<b>12.0%</b>	<b>10.7%</b>	

**LOCKHEED MARTIN CORPORATION**
**Selected Financial Data**
**Unaudited**
**(In millions, except per share data)**

	THREE MONTHS ENDED		NINE MONTHS ENDED	
	September 28, 2008	September 30, 2007	September 28, 2008	September 30, 2007
<b>Unallocated corporate (expense) income, net</b>				
FAS/CAS pension adjustment	\$ 32	\$ (18)	\$ 96	\$ (46)
Unusual items, net	44	—	145	71
Stock compensation expense	(40)	(34)	(115)	(116)
Other, net	(44)	(11)	(58)	(32)
<b>Unallocated corporate (expense) income, net</b>	<b>\$ (8)</b>	<b>\$ (63)</b>	<b>\$ 68</b>	<b>\$ (123)</b>

	THREE MONTHS ENDED		NINE MONTHS ENDED	
	September 28, 2008	September 30, 2007	September 28, 2008	September 30, 2007
<b>FAS/CAS pension adjustment</b>				
FAS 87 expense	\$ (116)	\$ (175)	\$ (347)	\$ (518)
Less: CAS costs	(148)	(157)	(443)	(472)
<b>FAS/CAS pension adjustment - income (expense)</b>	<b>\$ 32</b>	<b>\$ (18)</b>	<b>\$ 96</b>	<b>\$ (46)</b>

	THREE MONTHS ENDED SEPTEMBER 28, 2008			NINE MONTHS ENDED SEPTEMBER 28, 2008		
	Operating profit	Net earnings	Earnings per share	Operating profit	Net earnings	Earnings per share
<b>Unusual Items - 2008</b>						
ILS/LKEI Deferred Gain	\$ 44	\$ 28	\$ 0.07	\$ 60	\$ 38	\$ 0.09
Earnings associated with prior years' land sales	—	—	—	85	56	0.14
	<b>\$ 44</b>	<b>\$ 28</b>	<b>\$ 0.07</b>	<b>\$ 145</b>	<b>\$ 94</b>	<b>\$ 0.23</b>

	THREE MONTHS ENDED SEPTEMBER 30, 2007			NINE MONTHS ENDED SEPTEMBER 30, 2007		
	Operating profit	Net earnings	Earnings per share	Operating profit	Net earnings	Earnings per share
<b>Unusual Items - 2007</b>						
Gain on sale of interest in Comsat International	\$ —	\$ —	\$ —	\$ 25	\$ 16	\$ 0.04
Gain on sale of surplus land	—	—	—	25	16	0.04
Earnings from reversal of legal reserves	—	—	—	21	14	0.03
Benefit from closure of an IRS audit	—	—	—	—	59	0.14
	<b>\$ —</b>	<b>\$ —</b>	<b>\$ —</b>	<b>\$ 71</b>	<b>\$ 105</b>	<b>\$ 0.25</b>

**LOCKHEED MARTIN CORPORATION**

**Selected Financial Data**

**Unaudited**

**(In millions)**

	<u>THREE MONTHS ENDED</u>		<u>NINE MONTHS ENDED</u>	
	<u>September 28, 2008</u>	<u>September 30, 2007</u>	<u>September 28, 2008</u>	<u>September 30, 2007</u>
<b><u>Depreciation and amortization of plant and equipment</u></b>				
Aeronautics	\$ 52	\$ 42	\$ 137	\$ 121
Electronic Systems	69	56	189	150
Information Systems & Global Services	16	21	49	52
Space Systems	36	33	109	90
<b>Segments</b>	<b>173</b>	<b>152</b>	<b>484</b>	<b>413</b>
Unallocated corporate expense, net	14	14	38	41
<b>Total depreciation and amortization</b>	<b>\$ 187</b>	<b>\$ 166</b>	<b>\$ 522</b>	<b>\$ 454</b>

	<u>THREE MONTHS ENDED</u>		<u>NINE MONTHS ENDED</u>	
	<u>September 28, 2008</u>	<u>September 30, 2007</u>	<u>September 28, 2008</u>	<u>September 30, 2007</u>
<b><u>Amortization of purchased intangibles</u></b>				
Aeronautics	\$ 12	\$ 12	\$ 38	\$ 38
Electronic Systems	2	6	8	22
Information Systems & Global Services	10	13	33	42
Space Systems	1	2	3	6
<b>Segments</b>	<b>25</b>	<b>33</b>	<b>82</b>	<b>108</b>
Unallocated corporate expense, net	2	3	8	9
<b>Total amortization of purchased intangibles</b>	<b>\$ 27</b>	<b>\$ 36</b>	<b>\$ 90</b>	<b>\$ 117</b>

**LOCKHEED MARTIN CORPORATION**  
**Consolidated Condensed Balance Sheet**  
**Unaudited**  
**(In millions)**

	SEPTEMBER 28, 2008	DECEMBER 31, 2007
<b>Assets</b>		
Cash and cash equivalents	\$ 2,463	\$ 2,648
Short-term investments	71	333
Receivables	5,391	4,925
Inventories	1,736	1,718
Deferred income taxes	653	756
Other current assets	396	560
<b>Total current assets</b>	<b>10,710</b>	<b>10,940</b>
Property, plant and equipment, net	4,294	4,320
Goodwill	9,560	9,387
Purchased intangibles, net	390	463
Prepaid pension asset	326	313
Deferred income taxes	937	760
Other assets	3,140	2,743
<b>Total assets</b>	<b>\$ 29,357</b>	<b>\$ 28,926</b>
<b>Liabilities and Stockholders' Equity</b>		
Accounts payable	\$ 2,030	\$ 2,163
Customer advances and amounts in excess of costs incurred	4,313	4,254
Current maturities of long-term debt	1	104
Other accrued expenses	4,189	3,350
<b>Total current liabilities</b>	<b>10,533</b>	<b>9,871</b>
Long-term debt, net	3,804	4,303
Accrued pension liabilities	1,551	1,192
Other postretirement and other noncurrent liabilities	3,661	3,755
Stockholders' equity	9,808	9,805
<b>Total liabilities and stockholders' equity</b>	<b>\$ 29,357</b>	<b>\$ 28,926</b>
<b>Total debt-to-capitalization ratio:</b>	<b>28%</b>	<b>31%</b>



**LOCKHEED MARTIN CORPORATION**  
**Consolidated Condensed Statement of Cash Flows**  
**Unaudited**  
**(In millions)**

	<u>NINE MONTHS ENDED</u>	
	<u>September 28, 2008</u>	<u>September 30, 2007</u>
<b><u>Operating Activities</u></b>		
Net earnings	\$ 2,394	\$ 2,234
Adjustments to reconcile net earnings to net cash provided by operating activities:		
Depreciation and amortization	522	454
Amortization of purchased intangibles	90	117
Stock-based compensation	115	116
Excess tax benefit on stock compensation	(90)	(102)
Changes in operating assets and liabilities:		
Receivables	(426)	(332)
Inventories	(18)	274
Accounts payable	(141)	(264)
Customer advances and amounts in excess of costs incurred	91	412
Other	869	912
<b>Net cash provided by operating activities</b>	<b>3,406</b>	<b>3,821</b>
<b><u>Investing Activities</u></b>		
Expenditures for property, plant and equipment	(503)	(480)
Sale of short-term investments, net	262	46
Acquisitions of businesses / investments in affiliates	(195)	(325)
Divestiture of investment in affiliate	—	26
Other	(27)	(43)
<b>Net cash used for investing activities</b>	<b>(463)</b>	<b>(776)</b>
<b><u>Financing Activities</u></b>		
Repurchases of common stock	(2,338)	(1,805)
Issuances of common stock and related amounts	242	312
Excess tax benefit on stock compensation	90	102
Common stock dividends	(510)	(440)
Issuance of long-term debt and related costs	491	—
Repayments of long-term debt	(1,103)	(32)
<b>Net cash used for financing activities</b>	<b>(3,128)</b>	<b>(1,863)</b>
<b>Net (decrease) increase in cash and cash equivalents</b>	<b>(185)</b>	<b>1,182</b>
<b>Cash and cash equivalents at beginning of period</b>	<b>2,648</b>	<b>1,912</b>
<b>Cash and cash equivalents at end of period</b>	<b>\$ 2,463</b>	<b>\$ 3,094</b>

**LOCKHEED MARTIN CORPORATION**  
**Consolidated Condensed Statement of Stockholders' Equity**  
**Unaudited**  
**(In millions)**

	Common Stock	Additional Paid-In Capital	Retained Earnings	Accumulated Other Comprehensive (Loss) Income	Total Stockholders' Equity
<b>Balance at January 1, 2008</b>	<b>\$ 409</b>	<b>\$ —</b>	<b>\$ 11,247</b>	<b>\$ (1,851)</b>	<b>\$ 9,805</b>
<b>Net earnings</b>			<b>2,394</b>		<b>2,394</b>
<b>Common stock dividends (a)</b>			<b>(739)</b>		<b>(739)</b>
<b>Conversion of debentures</b>	<b>5</b>	<b>58</b>			<b>63</b>
<b>Stock-based awards and ESOP activity</b>	<b>6</b>	<b>617</b>			<b>623</b>
<b>Repurchases of common stock (b)</b>	<b>(22)</b>	<b>(675)</b>	<b>(1,659)</b>		<b>(2,356)</b>
<b>Other comprehensive income</b>				<b>18</b>	<b>18</b>
<b>Balance at September 28, 2008</b>	<b>\$ 398</b>	<b>\$ —</b>	<b>\$ 11,243</b>	<b>\$ (1,833)</b>	<b>\$ 9,808</b>

- (a) Includes dividends (\$0.42 per share) declared and paid in the first, second and third quarters. This amount also includes a dividend (\$0.57 per share) that was declared on September 25, 2008 and is payable on December 26, 2008 to shareholders of record on December 1, 2008.
- (b) The Corporation repurchased 3.7 million shares for \$401 million during the third quarter. Year-to-date, the Corporation has repurchased 22.3 million common shares for \$2.4 billion. The Corporation has 40.4 million shares remaining under its share repurchase program, including the 30.0 million of additional shares that were authorized for repurchase under the program in September 2008.

**LOCKHEED MARTIN CORPORATION**

**Operating Data**

**Unaudited**

**(In millions)**

	<u>September 28,</u> <u>2008</u>	<u>December 31,</u> <u>2007</u>
<b>Backlog</b>		
Aeronautics	\$ 26,700	\$ 26,300
Electronic Systems	19,900	21,200
Information Systems & Global Services	12,300	11,800
Space Systems	17,100	17,400
<b>Total</b>	<b>\$ 76,000</b>	<b>\$ 76,700</b>

	<u>THREE MONTHS ENDED</u>		<u>NINE MONTHS ENDED</u>	
	<u>September 28,</u> <u>2008</u>	<u>September 30,</u> <u>2007</u>	<u>September 28,</u> <u>2008</u>	<u>September 30,</u> <u>2007</u>
<b>Aircraft Deliveries</b>				
F-16	7	11	23	32
F-22	7	7	17	17
C-130J	3	4	9	9