		Quarters En	ded Dec.	31,		Years Ende	d Dec. 3	81,
		2012		2011		2012		2011
Net sales	\$	12,099	\$	12,211	\$	47,182	\$	46,499
Cost of sales 1,2		(11,104)		(11,199)		(42,986)		(42,755)
Gross profit		995		1,012		4,196		3,744
Other income, net		66		94		238		276
Operating profit		1,061		1,106		4,434		4,020
Interest expense		(94)		(96)		(383)		(354)
Other non-operating (expense) income, net <sup>1</sup>		(9)		(44)		21		(35)
Earnings from continuing operations before income taxes		958		966		4,072		3,631
Income tax expense		(389)		(268)		(1,327)		(964)
Net earnings from continuing operations		569	<u></u>	698		2,745	·	2,667
Net loss from discontinued operations <sup>3</sup>		-		(15)		-		(12)
Net earnings	\$	569	\$	683	\$	2,745	\$	2,655
Effective tax rate		40.6 %		27.7 %		32.6 %		26.5 %
Earnings (loss) per common share								
Basic	•	1.76	Φ	2.16	•	8.48	Φ.	7.94
Continuing operations Discontinued operations	\$	1.70	\$	(0.04)	\$	o.4o -	\$	(0.04)
Basic earnings per common share	\$	1.76	\$	2.12	\$	8.48	\$	7.90
Diluted								
Continuing operations	\$	1.73	\$	2.14	\$	8.36	\$	7.85
Discontinued operations Diluted earnings per common share	\$	1.73	\$	(0.05) 2.09	\$	8.36	\$	(0.04) 7.81
Diluted earnings per common share	<u> </u>	1.73	Ψ	2.03	Ψ	0.30	Ψ	7.01
Weighted average shares outstanding								
Basic Diluted		322.7 328.0		322.5 326.7		323.7 328.4		335.9 339.9
Dilutod		320.0		320.7		320.4		555.5
Common shares reported in stockholders' equity at end of period						321		321

Gains and losses on investments used to fund the Corporation's deferred compensation plan liabilities have been reclassified from "other non-operating (expense) income, net" to "unallocated expenses, net" within "cost of sales" for all periods presented in order to align the classification of changes in the market value of investments held for the plan with changes in the value of the corresponding plan liabilities. Net gains on these investments were \$4 million and \$67 million for the quarter and year ended Dec. 31, 2012, respectively, and \$24 million and \$40 million for the quarter and year ended Dec. 31, 2011, respectively.

<sup>&</sup>lt;sup>2</sup> Severance charges for 2012 consist of amounts associated with the elimination of certain positions at Aeronautics business segment in the fourth quarter, a charge of \$25 million, and the former Electronic Systems business segment in the third quarter, a charge of \$23 million. For 2011, severance charges consisted of amounts related to the elimination of certain positions at various business segments and Corporate Headquarters, a charge of \$136 million. Severance charges for initiatives that are not significant are included in business segment operating profit.

<sup>&</sup>lt;sup>3</sup> Discontinued operations in 2011 include the operating results of Savi Technology, Inc. and also Pacific Architects and Engineers, Inc. through the date of its sale on April 4, 2011. Amounts related to discontinued operations in 2012 were not significant and, accordingly, were included in consolidated operating profit.

	 Quarters I	Ende	d Dec	:. 31,		 Years Er	nded De	c. 31,	
	2012			2011	% Change	2012		2011	% Change
Net sales <sup>1</sup>								,	
Aeronautics	\$ 4,141		\$	3,855	7 %	\$ 14,953	\$	14,362	4 %
Information Systems & Global Solutions	2,201			2,548	(14) %	8,846		9,381	(6) %
Missiles and Fire Control	1,897			1,826	4 %	7,457		7,463	- %
Mission Systems and Training	1,860			1,858	- %	7,579		7,132	6 %
Space Systems	2,000			2,124	(6) %	8,347		8,161	2 %
Total net sales	\$ 12,099		\$	12,211	(1) %	\$ 47,182	\$	46,499	1 %
Operating profit <sup>1</sup>									
Aeronautics	\$ 445		\$	461	(3) %	\$ 1,699	\$	1,630	4 %
Information Systems & Global Solutions	203			254	(20) %	808		874	(8) %
Missiles and Fire Control	272			231	18 %	1,256		1,069	17 %
Mission Systems and Training	187			171	9 %	737		645	14 %
Space Systems	232			287	(19) %	1,083		1,063	2 %
Total business segment operating profit	 1,339			1,404	(5) %	 5,583		5,281	6 %
Unallocated expenses, net:									
Non-cash FAS/CAS pension adjustment:									
FAS pension expense	(485)			(455)		(1,941)		(1,821)	
Less: CAS expense	277			225		1,111		899	
Non-cash FAS/CAS pension adjustment	 (208)			(230)		(830)		(922)	
Special items - severance charges <sup>2</sup>	(25)			-		(48)		(136)	
Stock-based compensation	(38)			(41)		(167)		(157)	
Other, net <sup>3</sup>	(7)			(27)		(104)		(46)	
Total unallocated expenses, net	 (278)			(298)	(7) %	 (1,149)		(1,261)	(9) %
Total consolidated operating profit	\$ 1,061		\$	1,106	(4) %	\$ 4,434	\$	4,020	10 %
Operating margins <sup>1</sup>									
Aeronautics	10.7	%		12.0 %		11.4	%	11.3	%
Information Systems & Global Solutions	9.2	%		10.0 %		9.1	%	9.3	%
Missiles and Fire Control	14.3	%		12.7 %		16.8	%	14.3	%
Mission Systems and Training	10.1	%		9.2 %		9.7	%	9.0	%
Space Systems	11.6	%		13.5 %		13.0	%	13.0	%
Total business segment operating margins	11.1	%		11.5 %		11.8	%	11.4	%
Total consolidated operating margins	8.8	%		9.1 %		9.4	%	8.6	%

<sup>&</sup>lt;sup>1</sup> Effective Dec. 31, 2012, the Corporation reorganized its former Electronic Systems business segment into two business segments: Missiles and Fire Control and Mission Systems and Training. In connection with this reorganization, the former Electronic Systems corporate management layer was eliminated, and the former Global Training and Logistics business was split between the two new business segments. In addition, the business reporting relationships for the Sandia Corporation, which manages the Sandia National Laboratories for the U.S. Government, and the U.K. Atomic Weapons Establishment joint venture were transferred from the former Electronic Systems business segment to the Space Systems business segment. As a result, the business segment net sales and operating profit have been adjusted to reflect this reorganization for all periods presented.

<sup>&</sup>lt;sup>2</sup> Severance charges for 2012 consist of amounts associated with the elimination of certain positions at Aeronautics business segment in the fourth quarter and the former Electronic Systems business segment in the third quarter. For 2011, severance charges consisted of amounts related to the elimination of certain positions at various business segments and Corporate Headquarters. Severance charges for initiatives that are not significant are included in business segment operating profit.

<sup>&</sup>lt;sup>3</sup> Gains and losses on investments used to fund the Corporation's deferred compensation plan liabilities have been reclassified from "other non-operating (expense) income, net" to "unallocated expenses, net" within "cost of sales" for all periods presented in order to align the classification of changes in the market value of investments held for the plan with changes in the value of the corresponding plan liabilities. Net gains on these investments were \$4 million and \$67 million for the quarter and year ended Dec. 31, 2012, respectively, and \$24 million and \$40 million for the quarter and year ended Dec. 31, 2011, respectively.

## Lockheed Martin Corporation Consolidated Balance Sheets (unaudited; in millions, except par value)

	 ec. 31, 2012	 ec. 31, 2011
Assets		
Current assets		
Cash and cash equivalents	\$ 1,898	\$ 3,582
Receivables, net	6,563	6,064
Inventories, net	2,937	2,481
Deferred income taxes	1,269	1,339
Other current assets	 1,188	 628
Total current assets	13,855	14,094
Property, plant, and equipment, net	4,675	4,611
Goodwill	10,370	10,148
Deferred income taxes	4,809	4,388
Other noncurrent assets	 4,948	 4,667
Total assets	\$ 38,657	\$ 37,908
Liabilities and stockholders' equity Current liabilities		
Accounts payable	\$ 2,038	\$ 2,269
Customer advances and amounts in excess of costs incurred	6,503	6,399
Salaries, benefits, and payroll taxes	1,649	1,664
Current portion of long-term debt	150	-
Other current liabilities	 1,815	 1,798
Total current liabilities	12,155	12,130
Long-term debt, net	6,158	6,460
Accrued pension liabilities	15,278	13,502
Other postretirement benefit liabilities	1,220	1,274
Other noncurrent liabilities	3,807	3,541
Total liabilities	38,618	 36,907
Stockholders' equity Common stock, \$1 par value per share	321	321
Additional paid-in capital	-	-
Retained earnings	13,211	11,937
Accumulated other comprehensive loss	(13,493)	(11,257)
Total stockholders' equity	 39	 1,001
Total liabilities and stockholders' equity	\$ 38,657	\$ 37,908
	 ,	 5.,000

#### Lockheed Martin Corporation Consolidated Statements of Cash Flows (unaudited; in millions)

	Years End	ed Dec	. 31,
	2012	:	2011
Operating activities			
Net earnings	\$ 2,745	\$	2,655
Adjustments to reconcile net earnings to net cash provided by operating activities:			
Depreciation and amortization	988		1,008
Stock-based compensation	167		157
Deferred income taxes	930		(2)
Severance charges	48		136
Reduction in tax expense from resolution of certain tax matters	-		(89)
Net adjustments related to discontinued operations	-		(16)
Changes in operating assets and liabilities:			
Receivables, net	(460)		(363)
Inventories, net	(422)		(74)
Accounts payable	(236)		609
Customer advances and amounts in excess of costs incurred	57		502
Postretirement benefit plans	(1,883)		(393)
Income taxes	(535)		304
Other, net	162		(181)
Net cash provided by operating activities <sup>1</sup>	1,561		4,253
Investing activities			
Capital expenditures	(942)		(987)
Acquisitions of businesses / investments in affiliates	(304)		(649)
Net cash provided by short-term investment transactions	(304)		510
Other, net	24		313
Net cash used for investing activities	 (1,222)		(813)
Net obsit used for investing activities	 (1,222)		(010)
Financing activities			( <del>-</del> )
Repurchases of common stock	(990)		(2,465)
Proceeds from stock option exercises	440		116
Dividends paid	(1,352)		(1,095)
Premium paid on debt exchange	(225)		-
Issuance of long-term debt, net of related costs	-		1,980
Repayments of long-term debt	-		(632)
Other, net	 104		(23)
Net cash used for financing activities	 (2,023)		(2,119)
Net change in cash and cash equivalents	(1,684)		1,321
Cash and cash equivalents at beginning of year	 3,582		2,261
Cash and cash equivalents at end of year	\$ 1,898	\$	3,582

<sup>&</sup>lt;sup>1</sup> The Corporation made contributions to its pension trust of \$2.5 billion and \$3.6 billion during the quarter and year ended Dec. 31, 2012, respectively. During the quarter and year ended Dec. 31, 2011, the Corporation made contributions to its pension trust of \$1.0 billion and \$2.3 billion, respectively.

### Lockheed Martin Corporation Consolidated Statement of Stockholders' Equity (unaudited; in millions)

	 mmon tock	Pa	litional aid-In apital	etained arnings	cumulated Other prehensive Loss	Stoc	Total kholders' Equity
Balance at Dec. 31, 2011	\$ 321	\$	-	\$ 11,937	\$ (11,257)	\$	1,001
Net earnings	-		-	2,745	-		2,745
Other comprehensive loss, net of tax 1	-		-	=	(2,236)		(2,236)
Repurchases of common stock <sup>2</sup>	(11)		(889)	(108)	-		(1,008)
Dividends declared <sup>3</sup>	-		-	(1,363)	-		(1,363)
Stock-based awards and ESOP activity	11		889	-	-		900
Balance at Dec. 31, 2012	\$ 321	\$	-	\$ 13,211	\$ (13,493)	\$	39

At Dec. 31, 2012, the Corporation recognized a non-cash, after-tax reduction to stockholders' equity of \$3.2 billion, as a result of the year-end remeasurement of its postretirement benefit plans. Partially offsetting this reduction was an \$858 million recognition of previously deferred amounts. The decrease primarily was due to a lower discount rate at Dec. 31, 2012 of 4.00% as compared to 4.75% at Dec. 31, 2011.

The Corporation repurchased 3.1 million shares of its common stock for \$286 million during the quarter ended Dec. 31, 2012. For the year ended Dec. 31, 2012, the Corporation repurchased 11.3 million shares for \$1.0 billion, of which 0.2 million shares purchased for \$18 million were settled and paid in January of 2013. The Corporation's Board of Directors has approved a share repurchase program, authorizing an amount available for share repurchases of \$6.5 billion. As of Dec. 31, 2012, the Corporation had repurchased a total of 54.3 million shares of its common stock under its share repurchase program for \$4.2 billion, and had remaining authorization of \$2.3 billion for future share repurchases.

<sup>&</sup>lt;sup>3</sup> Includes dividends of \$1.00 per share declared during each of the quarters ended March 25, 2012, June 24, 2012, Sept. 30, 2012, and a fourth quarter dividend of \$1.15 per share declared during the quarter ended Sept. 30, 2012. Additionally includes dividend equivalent cash payments for unvested RSUs that are paid only upon vesting.

# Lockheed Martin Corporation Operating Data (unaudited; in millions, except aircraft deliveries)

Backlog	 ec. 31, 2012	 Dec. 31, 2011
Aeronautics	\$ 30,100	\$ 30,500
Information Systems & Global Solutions	8,700	9,300
Missiles and Fire Control	14,700	14,400
Mission Systems and Training	10,700	10,500
Space Systems	18,100	16,000
Total backlog	\$ 82,300	\$ 80,700

	Quarters End	ed Dec. 31,	Years Ended	Dec. 31,
Aircraft Deliveries	2012	2011	2012	2011
F-16	8	5	37	22
F-22	<u>-</u>	6	8	14
F-35	13	2	30	9
C-130J	9	7	34	33
C-5M	2	-	4	2

		Ouer	tor End	ed March 25	2012			Oue	tor End	ed June 24,	2012			Oue	tor End	led Sept. 30,	2012	
	As F	Reported		ssification		Adjusted	As	Reported		ssification		Adjusted	As	Reported		assification		Adjusted
Net sales 1		.oportou	110010			, iajaotoa		порогнов				lajaotoa		порогнов				, iajaotoa
Aeronautics	\$	3,706	\$		\$	3,706	\$	3,408	\$		\$	3,408	\$	3,698	\$		\$	3,698
Information Systems & Global Solutions	Φ	2,090	φ	-	φ	2,090	φ	2,263	Φ	-	Φ	2,263	Φ	2,292	Φ	-	Φ	2,292
				(3,609)		2,090		3,866		(0.000)		2,203		3,818		(3,818)		2,292
Electronic Systems		3,609				4 700		3,000		(3,866)		4 0 4 0		3,010				4.054
Missiles and Fire Control		-		1,766		1,766		-		1,843		1,843		-		1,951		1,951
Mission Systems and Training		4 000		1,838		1,838		0.004		2,019 4		2,019 2,388				1,862		1,862
Space Systems		1,888	_	5	_	1,893	•	2,384	•	- 4	•		•	2,061	_	5	•	2,066
Total net sales	\$	11,293	\$	-	\$	11,293	\$	11,921	\$		\$	11,921	\$	11,869	\$		\$	11,869
Operating profit <sup>1</sup>																		
Aeronautics	\$	385	\$		\$	385	\$	454	\$		\$	454	\$	415	\$		\$	415
Information Systems & Global Solutions	Ψ	188	Ψ		Ψ	188	Ψ	208	Ψ		Ψ	208	Ψ	209	Ψ		Ψ	209
Electronic Systems		541		(541)		100		526		(526)		200		509		(509)		203
Missiles and Fire Control		541		371		371		526		313		313		509		300		300
Missines and Fire Control Mission Systems and Training		-		157		157		-		195		195		-		198		198
		226				239		282				300		301				312
Space Systems		1,340		13		1,340		1,470		18		1,470		1.434				1,434
Total business segment operating profit		,						,						, -				,
Unallocated expenses, net 2		(328)		32		(296)		(270)		(8)		(278)		(336)		39		(297)
Total consolidated operating profit	\$	1,012	\$	32	\$	1,044	\$	1,200	\$	(8)	\$	1,192	\$	1,098	\$	39	\$	1,137
Operating margins <sup>1</sup>																		
Aeronautics		10.4 9	6	- 9	6	10.4 %	<b>%</b>	13.3 9	6	- %		13.3 %	6	11.2 9	6	- %	6	11.2 %
Information Systems & Global Solutions		9.0 9	6	- 9	6	9.0 %	%	9.2 9	6	- %		9.2 %		9.1 9	6	- %	6	9.1 %
Electronic Systems		15.0 9		(15.0) 9		- 9		13.6 9		(13.6) %		- %		13.3		(13.3) %	6	- %
Missiles and Fire Control		- 9		21.0 9		21.0 9		- 9		17.0 %		17.0 %		_ 9		15.4 %		15.4 %
Mission Systems and Training		- 9		8.5 %		8.5 %		- 9		9.7 %		9.7 %		_ 9		10.6 %		10.6 %
Space Systems		12.0 9		0.6 %		12.6 %		11.8 9		0.8 %		12.6 %		14.6		0.5 %		15.1 %
Total business segment operating margins		11.9 9		- 9		11.9 %		12.3 %		- %		12.3 %		12.1 9		- %		12.1 %
Total consolidated operating margins																		
		9.0 %	'n	0.2 9	,	9.2 9	<b>%</b>	10.1 9	6	(0.1) %		10.0 %	, 0	9.3 9	6	0.3 %	6	9.6 %
. 5		9.0 %	6	0.2 %	6	9.2 %	%	10.1 %	6	(0.1) %	5	10.0 %	6	9.3 %	6	0.3 %	6	9.6 %
		Three M	onths E	nded March	25, 201	2		Six Mo	onths En	ided June 24	l, 2012			Nine M	onths E	Ended Sept. 3	30, 2012	<u> </u>
	As F		onths E		25, 201				onths En		l, 2012	10.0 %			onths E		30, 2012	
Net sales <sup>1</sup>		Three M Reported	onths E Recla	nded March ssification	25, 201 As	2 Adjusted	As	Six Mo Reported	onths En Recla	ided June 24	1, 2012 As A	Adjusted	As	Nine M Reported	onths E	Ended Sept. 3	80, 2012 As	! Adjusted
Net sales <sup>1</sup> Aeronautics	As F	Three M Reported 3,706	onths E	nded March	25, 201	2 Adjusted		Six Mo Reported	onths En	ided June 24	l, 2012	Adjusted 7,114		Nine M Reported	onths E	Ended Sept. 3	30, 2012	Adjusted
Net sales <sup>1</sup> Aeronautics Information Systems & Global Solutions		Three M Reported 3,706 2,090	onths E Recla	nded March ssification - -	25, 201 As	2 Adjusted	As	Six Mo Reported 7,114 4,353	onths En Recla	nded June 24 ssification	1, 2012 As A	Adjusted	As	Nine M Reported 10,812 6,645	onths E	Ended Sept. 3 assification	80, 2012 As	! Adjusted
Net sales <sup>1</sup> Aeronautics Information Systems & Global Solutions Electronic Systems		Three M Reported 3,706	onths E Recla	nded March ssification - - (3,609)	25, 201 As	2 Adjusted 3,706 2,090	As	Six Mo Reported	onths En Recla	aded June 24 ssification	1, 2012 As A	7,114 4,353	As	Nine M Reported	onths E	Ended Sept. 3 assification - - (11,293)	80, 2012 As	10,812 6,645
Net sales <sup>1</sup> Aeronautics Information Systems & Global Solutions Electronic Systems Missiles and Fire Control		Three M Reported 3,706 2,090	onths E Recla	nded March ssification - - (3,609) 1,766	25, 201 As	2 Adjusted 3,706 2,090 - 1,766	As	Six Mo Reported 7,114 4,353	onths En Recla	rided June 24 ssification - - (7,475) 3,609	1, 2012 As A	7,114 4,353 - 3,609	As	Nine M Reported 10,812 6,645	onths E	Ended Sept. 3 assification - (11,293) 5,560	80, 2012 As	10,812 6,645 5,560
Net sales <sup>1</sup> Aeronautics Information Systems & Global Solutions Electronic Systems Missiles and Fire Control Mission Systems and Training		Three M Reported 3,706 2,090 3,609	onths E Recla	nded March ssification - (3,609) 1,766 1,838	25, 201 As	2 Adjusted 3,706 2,090 - 1,766 1,838	As	Six Mo Reported 7,114 4,353 7,475	onths En Recla	(7,475) 3,609 3,857	1, 2012 As A	7,114 4,353 - 3,609 3,857	As	Nine M Reported 10,812 6,645 11,293	onths E	Ended Sept. 3 assification - (11,293) 5,560 5,719	80, 2012 As	10,812 6,645 - 5,560 5,719
Net sales <sup>1</sup> Aeronautics Information Systems & Global Solutions Electronic Systems Missiles and Fire Control Mission Systems and Training Space Systems	\$	Three M Reported 3,706 2,090 3,609 - 1,888	onths E Recla \$	nded March ssification - - (3,609) 1,766	25, 201 As	2 Adjusted 3,706 2,090 - 1,766 1,838 1,893	<b>As</b>	Six Mo Reported 7,114 4,353 7,475 - - - 4,272	Recla:	(7,475) 3,609 3,857	1, 2012 As A	7,114 4,353 - 3,609 3,857 4,281	As \$	Nine M Reported 10,812 6,645 11,293	onths E Recla	ended Sept. 3 assification - (11,293) 5,560 5,719 14	80, 2012 As	10,812 6,645 - 5,560 5,719 6,347
Net sales <sup>1</sup> Aeronautics Information Systems & Global Solutions Electronic Systems Missiles and Fire Control Mission Systems and Training		Three M Reported 3,706 2,090 3,609	onths E Recla	nded March ssification - (3,609) 1,766 1,838	25, 201 As	2 Adjusted 3,706 2,090 - 1,766 1,838	As	Six Mo Reported 7,114 4,353 7,475	onths En Recla	(7,475) 3,609 3,857	1, 2012 As A	7,114 4,353 - 3,609 3,857	As	Nine M Reported 10,812 6,645 11,293	onths E	Ended Sept. 3 assification - (11,293) 5,560 5,719	80, 2012 As	10,812 6,645 - 5,560 5,719
Net sales <sup>1</sup> Aeronautics Information Systems & Global Solutions Electronic Systems Missiles and Fire Control Mission Systems and Training Space Systems Total net sales	\$	Three M Reported 3,706 2,090 3,609 - 1,888	onths E Recla \$	nded March ssification - (3,609) 1,766 1,838	25, 201 As	2 Adjusted 3,706 2,090 - 1,766 1,838 1,893	<b>As</b>	Six Mo Reported 7,114 4,353 7,475 - - - 4,272	Recla:	(7,475) 3,609 3,857	1, 2012 As A	7,114 4,353 - 3,609 3,857 4,281	As \$	Nine M Reported 10,812 6,645 11,293	onths E Recla	ended Sept. 3 assification - (11,293) 5,560 5,719 14	80, 2012 As	10,812 6,645 - 5,560 5,719 6,347
Net sales <sup>1</sup> Aeronautics Information Systems & Global Solutions Electronic Systems Missiles and Fire Control Mission Systems and Training Space Systems Total net sales  Operating profit <sup>1</sup>	\$	Three M Reported  3,706 2,090 3,609	onths E Recla \$	nded March ssification - (3,609) 1,766 1,838	25, 201 As ,	2 Adjusted 3,706 2,090 1,766 1,838 1,893 11,293	<b>As</b> \$	Six Mo Reported 7,114 4,353 7,475 - 4,272 23,214	Recla:	(7,475) 3,609 3,857	\$ \$	7,114 4,353 3,609 3,857 4,281 23,214	<b>As</b> \$	Nine M Reported 10,812 6,645 11,293 6,333 35,083	onths E Recta	ended Sept. 3 assification - (11,293) 5,560 5,719 14	\$ \$	10,812 6,645 - 5,560 5,719 6,347 35,083
Net sales <sup>1</sup> Aeronautics Information Systems & Global Solutions Electronic Systems Missiles and Fire Control Mission Systems and Training Space Systems Total net sales  Operating profit <sup>1</sup> Aeronautics	\$	Three M Reported 3,706 2,090 3,609 1,888 11,293	onths E Recla \$	nded March ssification - (3,609) 1,766 1,838	25, 201 As	2 3,706 2,090 1,766 1,838 1,893 11,293	<b>As</b>	Six Md Reported 7,114 4,353 7,475 4,272 23,214	Recla:	(7,475) 3,609 3,857	1, 2012 As A	7,114 4,353 - 3,609 3,857 4,281 23,214	As \$	Nine M Reported 10,812 6,645 11,293 - - - - - - - - - - - - - - - - - - -	onths E Recla	ended Sept. 3 assification - (11,293) 5,560 5,719 14	80, 2012 As	10,812 6,645 5,560 5,719 6,347 35,083
Net sales <sup>1</sup> Aeronautics Information Systems & Global Solutions Electronic Systems Missiles and Fire Control Mission Systems and Training Space Systems Total net sales  Operating profit <sup>1</sup> Aeronautics Information Systems & Global Solutions	\$	Three M Reported 3,706 2,090 3,609 - 1,888 11,293	onths E Recla \$	nded March ssification - (3,609) 1,766 1,838 5	25, 201 As ,	2 Adjusted 3,706 2,090 1,766 1,838 1,893 11,293	<b>As</b> \$	Six Mo Reported  7,114 4,353 7,475 - 4,272 23,214  839 396	Recla:	(7,475) 3,609 3,857 9	\$ \$	7,114 4,353 3,609 3,857 4,281 23,214	<b>As</b> \$	Nine M Reported 10,812 6,645 11,293 - - 6,333 35,083	onths E Recta	(11,293) 5,560 5,719	\$ \$	10,812 6,645 - 5,560 5,719 6,347 35,083
Net sales <sup>1</sup> Aeronautics Information Systems & Global Solutions Electronic Systems Missiles and Fire Control Mission Systems and Training Space Systems Total net sales  Operating profit <sup>1</sup> Aeronautics Information Systems & Global Solutions Electronic Systems	\$	Three M Reported 3,706 2,090 3,609 1,888 11,293	onths E Recla \$	nded March ssification  (3,609) 1,766 1,838 5 - (541)	25, 201 As ,	2 Adjusted 3,706 2,090 - 1,766 1,838 1,893 11,293	<b>As</b> \$	Six Md Reported 7,114 4,353 7,475 4,272 23,214	Recla:	(7,475) 3,609 3,857 9 -	\$ \$	7,114 4,353 - 3,609 3,857 4,281 23,214	<b>As</b> \$	Nine M Reported 10,812 6,645 11,293 - - - - - - - - - - - - - - - - - - -	onths E Recta	11,293) 5,560 5,719 14 - (1,576)	\$ \$	10,812 6,645 5,560 5,719 6,347 35,083
Net sales <sup>1</sup> Aeronautics Information Systems & Global Solutions Electronic Systems Missiles and Fire Control Mission Systems and Training Space Systems Total net sales  Operating profit <sup>1</sup> Aeronautics Information Systems & Global Solutions	\$	Three M Reported 3,706 2,090 3,609 - 1,888 11,293	onths E Recla \$	nded March ssification - (3,609) 1,766 1,838 5 - (541) 371	25, 201 As ,	2 Adjusted 3,706 2,090 - 1,766 1,838 1,893 11,293 385 188 - 371	<b>As</b> \$	Six Mo Reported  7,114 4,353 7,475 - 4,272 23,214  839 396	Recla:	1,067)	\$ \$	7,114 4,353 - 3,609 3,857 4,281 23,214	<b>As</b> \$	Nine M Reported 10,812 6,645 11,293 - - 6,333 35,083	onths E Recta	- (11,293) 5,560 5,719 14 - (1,576) 984	\$ \$	10,812 6,645 5,560 5,719 6,347 35,083
Net sales <sup>1</sup> Aeronautics Information Systems & Global Solutions Electronic Systems Missiles and Fire Control Mission Systems and Training Space Systems Total net sales  Operating profit <sup>1</sup> Aeronautics Information Systems & Global Solutions Electronic Systems	\$	Three M Reported 3,706 2,090 3,609 - 1,888 11,293	onths E Recla \$	nded March ssification  (3,609) 1,766 1,838 5 - (541)	25, 201 As ,	2 Adjusted 3,706 2,090 - 1,766 1,838 1,893 11,293	<b>As</b> \$	Six Mo Reported  7,114 4,353 7,475 - 4,272 23,214  839 396	Recla:	(7,475) 3,609 3,857 9 -	\$ \$	7,114 4,353 - 3,609 3,857 4,281 23,214	<b>As</b> \$	Nine M Reported 10,812 6,645 11,293 - - 6,333 35,083	onths E Recta	11,293) 5,560 5,719 14 - (1,576)	\$ \$	10,812 6,645 5,560 5,719 6,347 35,083
Net sales   Aeronautics Information Systems & Global Solutions Electronic Systems Missiles and Fire Control Mission Systems and Training Space Systems Total net sales  Operating profit   Aeronautics Information Systems & Global Solutions Electronic Systems Missiles and Fire Control	\$	3,706 2,090 3,609 - 11,293 385 11,293	onths E Recla \$	nded March ssification - (3,609) 1,766 1,838 5 - (541) 371 157	25, 201 As ,	2 Adjusted 3,706 2,090 1,766 1,838 1,833 11,293 385 188 385 188 371 157 239	<b>As</b> \$	Six MR Reported 7,114 4,353 7,475 - 4,272 23,214  8399 396 1,067 - 588	Recla:	1,067)	\$ \$	7,114 4,353 - 3,609 3,857 4,281 23,214  839 396 - 684 3552 539	<b>As</b> \$	Nine M Reported 10,812 6,645 11,293 35,083 35,083 1,254 605 1,576	onths E Recta	- (11,293) 5,560 5,719 14 - (1,576) 984	\$ \$	10,812 6,645 5,560 5,719 6,347 35,083 1,254 605 - 984 550 851
Net sales <sup>1</sup> Aeronautics Information Systems & Global Solutions Electronic Systems Missiles and Fire Control Mission Systems and Training Space Systems Total net sales  Operating profit <sup>1</sup> Aeronautics Information Systems & Global Solutions Electronic Systems Missiles and Fire Control Mission Systems and Training	\$	3,706 2,090 3,609 1,888 11,293 385 188 541	onths E Recla \$	nded March ssification - (3,609) 1,766 1,838 5 - - (541) 371 157	25, 201 As ,	2 Adjusted 3,706 2,090 1,766 1,838 1,839 11,293 385 188 - 371 157	<b>As</b> \$	Six Me Reported 7,114 4,353 7,475 - 4,272 23,214 839 396 1,067	Recla:	1,067) (1,067) (1,067) (884)	\$ \$	7,114 4,353 3,609 3,857 4,281 23,214  839 396 684 552	<b>As</b> \$	Nine M Reported 10,812 6,645 11,293 6,333 35,083 1,254 605 1,576	onths E Recta	Ended Sept. 3 sasification  (11,293) 5,560 5,719 14 (1,576) 984 550	\$ \$	10,812 6,645 5,560 5,719 6,347 35,083 1,254 605 - 984 550
Net sales <sup>1</sup> Aeronautics Information Systems & Global Solutions Electronic Systems Missiles and Fire Control Mission Systems and Training Space Systems Total net sales  Operating profit <sup>1</sup> Aeronautics Information Systems & Global Solutions Electronic Systems Missiles and Fire Control Mission Systems and Training Space Systems Total business segment operating profit	\$	3,706 2,090 3,609 1,888 11,293 385 188 541 - - 226 1,340	onths E Recla \$	nded March ssification - (3,609) 1,766 1,838 5 - (541) 371 157 131	25, 201 As ,	2 Adjusted 3,706 2,090 1,766 1,838 1,893 11,293 385 188 - 371 157 239 1,340	<b>As</b> \$	Six MR Reported 7,114 4,353 7,475 4,272 23,214 839 396 1,067 - 508 2,810	Recla:	1,067) 684 352	\$ \$	7,114 4,353 - 3,609 3,857 4,281 23,214  839 396 - 684 352 539 2,810	<b>As</b> \$	Nine M Reported  10,812 6,645 11,293 6,333 35,083  1,254 605 1,576 809 4,244	onths E Recta	- (11,293) 5,560 5,719 14 - (1,576) 984 550	\$ \$	10,812 6,645 5,560 5,719 6,347 35,083 1,254 605 984 550 881 4,244
Net sales <sup>1</sup> Aeronautics Information Systems & Global Solutions Electronic Systems Missiles and Fire Control Mission Systems and Training Space Systems Total net sales  Operating profit <sup>1</sup> Aeronautics Information Systems & Global Solutions Electronic Systems Missiles and Fire Control Mission Systems and Training Space Systems	\$	3,706 2,090 3,609 - 11,293 385 11,293	onths E Recla \$	nded March ssification - (3,609) 1,766 1,838 5 - (541) 371 157	25, 201 As ,	2 Adjusted 3,706 2,090 1,766 1,838 1,833 11,293 385 188 385 188 371 157 239	<b>As</b> \$	Six MR Reported 7,114 4,353 7,475 - 4,272 23,214  8399 396 1,067 - 588	Recla:	1,067) 684 352 31	\$ \$	7,114 4,353 - 3,609 3,857 4,281 23,214  839 396 - 684 3552 539	<b>As</b> \$	Nine M Reported 10,812 6,645 11,293 35,083 35,083 1,254 605 1,576	onths E Recta		\$ \$	10,812 6,645 5,560 5,719 6,347 35,083 1,254 605 - 984 550 851
Net sales <sup>1</sup> Aeronautics Information Systems & Global Solutions Electronic Systems Missiles and Fire Control Mission Systems and Training Space Systems Total net sales  Operating profit <sup>1</sup> Aeronautics Information Systems & Global Solutions Electronic Systems Missiles and Fire Control Mission Systems and Training Space Systems Total business segment operating profit Unallocated expenses, net <sup>2</sup> Total consolidated operating profit	\$ \$	3,706 2,090 3,609 1,888 11,293 385 188 541 226 1,340 (328)	onths E Recla	nded March ssification  (3,609) 1,766 1,838 5 - (541) 371 157 13 - 32	25, 201 As \$	2 Adjusted 3,706 2,090 1,766 1,893 11,293 11,293 385 188 - 371 157 239 1,340 (296)	<b>As</b> \$	Six Me Reported 7,114 4,353 7,475 - 4,272 23,214  839 396 1,067 - 508 2,810 (598)	s \$	(7,475) 3,609 3,857 9 9 	\$ \$ \$	7,114 4,353 3,609 3,857 4,281 23,214  839 96 684 352 539 2,810 (574)	**************************************	Nine M Reported  10,812 6,645 11,293 6,333 35,083  1,254 605 1,576 809 4,244 (934)	s \$	11,293) 5,560 5,719 14	\$ \$	10,812 6,645 5,560 5,719 6,347 35,083 1,254 605 - 984 550 851 4,244 (871)
Net sales <sup>1</sup> Aeronautics Information Systems & Global Solutions Electronic Systems Missiles and Fire Control Mission Systems and Training Space Systems Total net sales  Operating profit <sup>1</sup> Aeronautics Information Systems & Global Solutions Electronic Systems Missiles and Fire Control Mission Systems and Training Space Systems Total business segment operating profit Unallocated expenses, net <sup>2</sup> Total consolidated operating profit Operating margins <sup>1</sup>	\$ \$	Three M Reported  3,706 2,090 3,609 1,888 11,293  385 188 541 226 1,340 (328) 1,012	s \$	nded March ssification (3,609) 1,766 1,838 5 5 (541) 371 157 13 - 32 32 32	25, 2011 As . \$ \$ \$	2 Adjusted 3,706 2,090 -1,766 1,838 1,893 11,293 385 188 -3 371 157 239 1,340 (296) 1,044		Six Me Reported 7,114 4,353 7,475 4,272 23,214 839 336 1,067 508 2,810 (598) 2,212	s s	(7,475) 3,609 3,857 9 - - (1,067) 684 352 31 - 24	\$ \$ \$	7,114 4,353 3,609 3,857 4,281 23,214  839 396 - 684 352 539 2,810 (574) 2,236	**************************************	Nine M Reported  10,812 6,645 11,293 35,083  1,254 605 1,576 809 4,244 (934) 3,310	s \$ \$	11,293) 5,560 5,719 14 1- (1,576) 984 550 42 - 63 63	\$ \$ \$	10,812 6,645 5,560 5,719 6,347 35,083 1,254 605 984 550 851 4,244 (871) 3,373
Net sales <sup>1</sup> Aeronautics Information Systems & Global Solutions Electronic Systems Missiles and Fire Control Mission Systems and Training Space Systems Total net sales  Operating profit <sup>1</sup> Aeronautics Information Systems & Global Solutions Electronic Systems Missiles and Fire Control Mission Systems and Training Space Systems Total business segment operating profit Unallocated expenses, net <sup>2</sup> Total consolidated operating profit Operating margins <sup>1</sup> Aeronautics	\$ \$	Three M 3,706 2,090 3,609 - 1,888 11,293  385 188 541 - 226 1,340 (328) 1,012	s \$	nded March ssification - (3,609) 1,766 1,838 5 - (541) 371 157 13 - 32 32 32	25, 2011 As : \$	2 Adjusted 3,706 2,090 1,766 1,838 1,839 11,293 385 188 8 9 17 157 239 1,340 (296) 1,044		Six MeReported 7,114 4,353 7,475 - 4,272 23,214  839 396 1,067 - 508 2,810 (598) 2,212	s \$	1,067) 684 352 31	\$ \$	7,114 4,353 3,609 3,857 4,281 23,214  839 396 684 352 539 2,810 (574) 2,236	**************************************	Nine M Reported  10,812 6,645 11,293 6,333 35,083  1,254 605 1,576 605 4,244 (934) 3,310	s \$ \$ \$ \$	550 553 63 63	\$ \$ \$ \$	10,812 6,645 5,560 5,719 6,347 35,083 1,254 605 984 550 851 4,244 (871) 3,373
Net sales   Aeronautics Information Systems & Global Solutions Electronic Systems Missiles and Fire Control Mission Systems and Training Space Systems Total net sales  Operating profit   Aeronautics Information Systems & Global Solutions Electronic Systems Missiles and Fire Control Missiles and Fire Control Mission Systems and Training Space Systems Total business segment operating profit Unallocated expenses, net   Total consolidated operating profit Operating margins   Aeronautics Information Systems & Global Solutions	\$ \$	3,706 2,090 3,609 11,293 385 11,293 385 188 541 - - 226 1,340 (328) 1,012	s \$	nded March ssification  - (3,609) 1,766 1,838 5 - (541) 371 157 13 - 32 32 32	25, 201 As: \$	2 Adjusted 3,706 2,090 1,766 1,838 1,839 11,293 385 188 371 157 239 1,340 (296) 1,044		Six MR Reported 7,114 4,353 7,475	s \$ \$ \$	1,067) 684 352 31 - 24 24	\$ \$ \$	7,114 4,353 3,609 3,857 4,281 23,214  839 396 684 352 2,810 (574) 2,236	\$ \$ \$	Nine M Reported  10,812 6,645 11,293 6,333 35,083  1,254 605 1,576 605 1,576 609 4,244 (934) 3,310	S	- (11,276) (15,76)	\$ \$ \$ \$ \$ \$	10,812 6,645 5,560 5,719 6,347 35,083 1,254 605 - 984 550 851 4,244 (871) 3,373
Net sales <sup>1</sup> Aeronautics Information Systems & Global Solutions Electronic Systems Missiles and Fire Control Mission Systems and Training Space Systems Total net sales  Operating profit <sup>1</sup> Aeronautics Information Systems & Global Solutions Electronic Systems Missiles and Fire Control Mission Systems and Training Space Systems Total business segment operating profit Unallocated expenses, net <sup>2</sup> Total consolidated operating profit Operating margins <sup>1</sup> Aeronautics Information Systems & Global Solutions Electronic Systems	\$ \$	3,706 2,090 3,609 1,888 11,293 385 188 541 226 1,340 (328) 1,012	s s s		25, 201 As \$	2 Adjusted 3,706 2,090 1,766 1,893 11,293 11,293 385 188 - 371 157 239 1,340 (296) 1,044	\$ \$ \$ \$ \$	Six Me Reported 7,114 4,353 7,475 - 4,272 23,214  839 396 1,067 - 508 2,810 (598) 2,212	S	(1,067) (884 352 31 - 24 24 (14.3) %	\$ \$ \$	7,114 4,353 3,609 3,857 4,281 23,214  839 396 684 452 539 2,810 (574) 2,236	**************************************	Nine M Reported  10,812 6,645 11,293 6,333 35,083  1,254 605 1,576 	s \$ \$ \$ \$ \$	11,293) 5,560 5,719 14	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	10,812 6,645 5,560 5,719 6,347 35,083 1,254 605 - 984 550 851 4,244 (871) 3,373
Net sales   Aeronautics Information Systems & Global Solutions Electronic Systems Missiles and Fire Control Mission Systems and Training Space Systems Total net sales  Operating profit  Aeronautics Information Systems & Global Solutions Electronic Systems Missiles and Fire Control Mission Systems and Training Space Systems Total business segment operating profit Unallocated expenses, net  Total consolidated operating profit Operating margins  Aeronautics Information Systems & Global Solutions Electronic Systems Electronic Systems Missiles and Fire Control	\$ \$	Three M 3,706 2,090 3,609 - 1,888 11,293  385 188 541 - 226 1,340 (328) 1,012	s S \$	nded March ssification  - (3,609) 1,766 1,838 5 - (541) 371 157 13 - 32 32 32 (15.0) 9 (21.0) 9	25, 201 As \$	2 Adjusted 3,706 2,090 1,766 1,838 1,839 11,293 385 188 8 9 1,340 (296) 1,044	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	Six MeReported 7,114 4,353 7,475 - 4,272 23,214  839 396 1,067 - 508 2,810 (598) 2,212	s s s s s s s s s s s s s s s s s s s	1,067) 684 352 31 - (1,067) 684 352 24 24 24 (14.3) %	\$	7,114 4,353 3,609 3,857 4,281 23,214  839 396 - 684 352 539 2,810 (574) 2,236	<b>As</b> \$ \$ \$	Nine M Reported  10,812 6,645 11,293 6,333 35,083  1,254 605 1,576 809 4,244 (934) 3,310  11.6 9 9,1 9 14.0 9	S	- (11,293) 5,560 5,719 14 - (15,76) 984 550 50 42 - 63 63 63	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	10,812 6,645 5,560 5,719 6,347 35,083 1,254 605  984 (871) 3,373 11.6 % 9.1 % %
Net sales   Aeronautics Information Systems & Global Solutions Electronic Systems Missiles and Fire Control Mission Systems and Training Space Systems Total net sales  Operating profit  Aeronautics Information Systems & Global Solutions Electronic Systems Missiles and Fire Control Missiles and Fire Control Mission Systems and Training Space Systems Total business segment operating profit Unallocated expenses, net   Total consolidated operating profit Operating margins  Aeronautics Information Systems & Global Solutions Electronic Systems Missiles and Fire Control Mission Systems and Training	\$ \$	3,706 2,090 3,609 - 1,888 11,293  385 188 541 - 226 1,340 (328) 1,012	S	nded March ssification  - (3,609) 1,766 1,838 5 - (541) 371 157 13 - 32 32 32 - 9 (15.0) 9 21.0 9 8.5 9	25, 201 As: \$	2 Adjusted 3,706 2,090 1,766 1,838 1,839 11,293 385 188 371 157 239 1,340 (296) 1,044	\$ \$ \$ \$	Six MR Reported 7,114 4,353 7,475	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	1,067) 684 352 31 - 24 24 - (14.3) 9,1 9,1	\$ \$ \$	7,114 4,353 3,609 3,857 4,281 23,214  839 396 684 352 2,810 (574) 2,236		Nine M Reported  10,812 6,645 11,293	S	- (11,276) 984 550 63 63 63 (14.0) %	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	10,812 6,645 5,560 5,719 6,347 35,083 1,254 605 - 984 550 851 4,244 (871) 3,373
Net sales   Aeronautics Information Systems & Global Solutions Electronic Systems Missiles and Fire Control Mission Systems and Training Space Systems Total net sales  Operating profit  Aeronautics Information Systems & Global Solutions Electronic Systems Missiles and Fire Control Mission Systems and Training Space Systems Total business segment operating profit Unallocated expenses, net   Total consolidated operating profit Operating margins  Aeronautics Information Systems & Global Solutions Electronic Systems Missiles and Fire Control	\$ \$	Three M 3,706 2,090 3,609 - 1,888 11,293  385 188 541 - 226 1,340 (328) 1,012	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	nded March ssification  - (3,609) 1,766 1,838 5 - (541) 371 157 13 - 32 32 32 (15.0) 9 (21.0) 9	\$ \$ \$	2 Adjusted 3,706 2,090 1,766 1,838 1,839 11,293 385 188 8 9 1,340 (296) 1,044	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	Six MeReported 7,114 4,353 7,475 - 4,272 23,214  839 396 1,067 - 508 2,810 (598) 2,212	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	1,067) 684 352 31 - (1,067) 684 352 24 24 24 (14.3) %	\$ \$	7,114 4,353 3,609 3,857 4,281 23,214  839 396 - 684 352 539 2,810 (574) 2,236	As   \$   \$   \$   \$   \$   \$   \$   \$   \$	Nine M Reported  10,812 6,645 11,293 6,333 35,083  1,254 605 1,576 809 4,244 (934) 3,310  11.6 9 9,1 9 14.0 9	S	- (11,293) 5,560 5,719 14 - (15,76) 984 550 50 42 - 63 63 63	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	10,812 6,645 5,560 5,719 6,347 35,083 1,254 605  984 (871) 3,373 11.6 % 9.1 % %

<sup>&</sup>lt;sup>1</sup> Effective Dec. 31, 2012, the Corporation reorganized its former Electronic Systems business segment into two business segments: Missiles and Fire Control and Mission Systems and Training. In connection with this reorganization, the former Electronic Systems corporate management layer was eliminated, and the former Global Training and Logistics business was split between the two new business segments. In addition, the business reporting relationships for Sandia Corporation, which manages the Sandia National Laboratories for the U.S. Government, and the U.K. Atomic Weapons Establishment joint venture were transferred from the former Electronic Systems business segment to the Space Systems business segment. As a result, the business segment net sales and operating profit have been adjusted to reflect this reorganization for all periods presented.

9.2 %

9.0 %

Total consolidated operating margins

0.2 %

9.5 %

0.1 %

9.6 %

9.4 %

0.2 %

9.6 %

<sup>&</sup>lt;sup>2</sup> Gains and losses on investments used to fund the Corporation's deferred compensation plan liabilities have been reclassified from "other non-operating income (expense), net" to "unallocated expenses, net" within "cost of sales" for all periods presented in order to align the classification of changes in the market value of investments held for the plan with changes in the value of the corresponding plan liabilities. Net gains on these investments were \$4 million and \$67 million for the quarter and year ended Dec. 31, 2012, respectively, and \$24 million and \$40 million for the quarter and year ended Dec. 31, 2011, respectively.

Operating margins 1 Aeronautics

Electronic Systems

Snace Systems

Missiles and Fire Control

Mission Systems and Training

Information Systems & Global Solutions

Total business segment operating margins

Total consolidated operating margins

10.4 %

9.0 %

12.4 %

- %

118 %

11.0 %

8.1 %

- %

- %

- %

(12.4) %

16.1 %

7.9 %

0.6 %

- %

0.2 %

10.4 %

9.0 %

- %

16.1 %

7.9 %

124 %

11.0 %

8.3 %

				d March 27	, .					d June 26,						ed Sept. 25,						ded Dec. 31,		
	As Rep	orted	Recla	ssification	As	Adjusted	As	Reported	Reclas	sification	As A	djusted	As	Reported	Recla	ssification	As	Adjusted	As F	Reported	Recl	assification	As	Adjusted
Net sales 1																								
Aeronautics		3,152	\$	-	\$	3,152	\$	3,390	\$	-	\$	3,390	\$	3,965	\$	-	\$	3,965	\$	3,855	\$	-	\$	3,85
Information Systems & Global Solutions		2,149		-		2,149		2,361		-		2,361		2,323		-		2,323		2,548		-		2,54
Electronic Systems		3,482		(3,482)		-		3,780		(3,780)		-		3,663		(3,663)		-		3,697		(3,697)		
Missiles and Fire Control		-		1,762		1,762		-		1,983		1,983		-		1,892		1,892		-		1,826		1,82
Mission Systems and Training		-		1,715		1,715		-		1,793		1,793		-		1,766		1,766		-		1,858		1,85
Space Systems		1,843		5		1,848		2,012		4		2,016		2,168		5		2,173		2,111		13		2,12
Total net sales		0,626	\$		\$	10,626	\$	11,543	\$		\$	11,543	\$	12,119	\$	-	\$	12,119	\$	12,211	\$		\$	12,21
	<u> </u>	0,020	<u> </u>		<u> </u>	.0,020	<u> </u>	11,010	<u> </u>		<del>-</del>	,	<u> </u>	12,110	<u> </u>			.2,0	<u> </u>	,	Ť			,
Operating profit <sup>1</sup>																								
Aeronautics	\$	328	\$		\$	328	\$	397	\$		\$	397	\$	444	\$	_	\$	444	\$	461	\$		\$	46
	Ψ	194	Ψ		Ψ	194	Ψ	213	Ψ		Ψ	213	Ψ	213	Ψ		Ψ	213	Ψ	254	Ψ		Ψ	25
Information Systems & Global Solutions				(400)		194				(470)		213				(447)		213				(404)		25
Electronic Systems		432		(432)				478		(478)				447		(447)				431		(431)		
Missiles and Fire Control		-		284		284		-		278		278		-		276		276		-		231		23
Mission Systems and Training		-		136		136		-		183		183		-		155		155		-		171		17
Space Systems		217		12		229	_	263		17		280		251		16		267		258		29		28
Total business segment operating profit		1,171		-		1,171		1,351		-		1,351		1,355		-		1,355		1,404		-		1,40
Unallocated expenses, net 2		(307)		16		(291)		(358)		6		(352)		(314)		(6)		(320)		(322)		24		(29
Total consolidated operating profit	\$	864	\$	16	\$	880	\$	993	\$	6	\$	999	\$	1,041	\$	(6)	\$	1,035	\$	1,082	\$	24	\$	1,10
Operating margins <sup>1</sup>																								
Aeronautics		10.4 %		- %	5	10.4 %	6	11.7	%	- %	,	11.7 %	•	11.2 9	6	- %	6	11.2 %	6	12.0	%	- %	,	12
Information Systems & Global Solutions		9.0 %	,	- %	,	9.0 %	6	9.0 9	%	- %	,	9.0 %		9.2 9	6	- %	6	9.2 %	6	10.0	%	- %	,	10
Electronic Systems		12.4 %		(12.4) %		- %	6	12.6	%	(12.6) %		- %		12.2 9		(12.2) %		- %		11.7		(11.7) %		
Missiles and Fire Control		- %		16.1 %		16.1 %				14.0 %		14.0 %		- 9		14.6 %		14.6 %				12.7 %		12
Mission Systems and Training		- %		7.9 %		7.9 %		_ 0		10.2 %		10.2 %		- 9		8.8 %		8.8 %		_ 6		9.2 %		9
		11.8 %		0.6 %		12.4 %		13.1		0.8 %		13.9 %				0.7 %						1.3 %		13.
Space Systems  Total business segment operating margins		11.0 %		- %		11.0 %		11.7		- %		11.7 %		11.6 9 11.2 9		- %		12.3 % 11.2 %		12.2 °		- %		11.
																	,		,	8.9	.,	0.2 %	,	9.
Total consolidated operating margins		8.1 %		0.2 %		8.3 %	6	8.6	%	0.1 %	,	8.7 %	,	8.6 %	6	(0.1) %	0	8.5 %	6	6.9	%	0.2 %		
Total consolidated operating margins	-						6					8.7 %	•						'o				111	
Total consolidated operating margins	T As Rep	hree Mo	onths E	0.2 %	27, 20				onths En	0.1 % ded June 26	6, 2011	8.7 %			onths E	(0.1) %	25, 20 <sup>-</sup>				ar End	ed Dec. 31, 2		Adjuste
		hree Mo	onths E	nded March	27, 20	)11		Six Mo	onths En	ded June 26	6, 2011			Nine Mo	onths E	nded Sept.	25, 20 <sup>-</sup>	11		Ye	ar End	ed Dec. 31, 2		Adjuste
let sales <sup>1</sup>	As Rep	hree Mo	nths E Recla	nded March	27, 20 As	011 Adjusted		Six Mo Reported	onths En Reclas	ded June 26	6, 2011	djusted	As	Nine Mo Reported	onths E	nded Sept.	25, 20 As	11 Adjusted		Ye Reported	ar End	ed Dec. 31, 2		
let sales <sup>1</sup> Aeronautics	As Repo	hree Moorted	onths E	nded March	27, 20	Adjusted 3,152	As	Six Mo Reported	onths En	ded June 26	6, 2011 As A	djusted 6,542		Nine Mo Reported	onths E	nded Sept.	25, 20 <sup>-</sup>	Adjusted	As F	Ye Reported	ar End	ed Dec. 31, 2	As	14,3
let sales <sup>1</sup> Aeronautics Information Systems & Global Solutions	As Repo	7,152 2,149	nths E Recla	nded March ssification -	27, 20 As	011 Adjusted	As	Six Mo Reported 6,542 4,510	onths En Reclas	ded June 26	6, 2011 As A	djusted	As	Nine Mo Reported 10,507 6,833	onths E	nded Sept. 2 ssification	25, 20 As	11 Adjusted	As F	Ye Reported 14,362 9,381	ar End	ed Dec. 31, 2 assification	As	14,3
Net sales <sup>1</sup> Aeronautics Information Systems & Global Solutions Electronic Systems	As Repo	hree Moorted	nths E Recla	nded March ssification	27, 20 As	3,152 2,149	As	Six Mo Reported	onths En Reclas	ded June 26 sification	6, 2011 As A	6,542 4,510	As	Nine Mo Reported	onths E	nded Sept. 2 ssification	25, 20 As	11 Adjusted 10,507 6,833	As F	Ye Reported	ar End	ed Dec. 31, 20 assification	As	14,3 9,3
Net sales <sup>1</sup> Aeronautics Information Systems & Global Solutions Electronic Systems Missiles and Fire Control	As Repo	7,152 2,149	nths E Recla	nded March ssification (3,482) 1,762	27, 20 As	3,152 2,149 - 1,762	As	Six Mo Reported 6,542 4,510	onths En Reclas	ded June 26 sification - (7,262) 3,745	6, 2011 As A	6,542 4,510 3,745	As	Nine Mo Reported 10,507 6,833	onths E	nded Sept. : ssification - (10,925) 5,637	25, 20 As	11 Adjusted 10,507 6,833 - 5,637	As F	Ye Reported 14,362 9,381	ar End	ed Dec. 31, 20 assification - (14,622) 7,463	As	14,36 9,38 7,46
let sales <sup>1</sup> Aeronautics Information Systems & Global Solutions Electronic Systems Missiles and Fire Control Mission Systems and Training	As Repo	3,152 2,149 3,482	nths E Recla	(3,482) 1,762	27, 20 As	3,152 2,149 - 1,762 1,715	As	Six Mo Reported 6,542 4,510 7,262	onths En Reclas	ded June 26 sification (7,262) 3,745 3,508	6, 2011 As A	6,542 4,510 3,745 3,508	As	Nine Mo Reported 10,507 6,833 10,925	onths E	nded Sept. 2 ssification (10,925) 5,637 5,274	25, 20 As	11 Adjusted 10,507 6,833 - 5,637 5,274	As F	Ye Reported 14,362 9,381 14,622	ar End	ed Dec. 31, 2 assification (14,622) 7,463 7,132	As	14,3 9,3 7,4 7,1
Net sales <sup>1</sup> Aeronautics Information Systems & Global Solutions Electronic Systems Missiles and Fire Control Mission Systems and Training Space Systems	As Repo	3,152 2,149 3,482	nths E Recla	nded March ssification (3,482) 1,762	27, 20 As A	3,152 2,149 1,762 1,715 1,848	As \$	Six Mo Reported 6,542 4,510 7,262	Reclas	ded June 26 sification - (7,262) 3,745	6, 2011 As A \$	6,542 4,510 3,745 3,508 3,864	<b>As</b> \$	Nine Mo Reported 10,507 6,833 10,925 - - 6,023	Recla	nded Sept. : ssification - (10,925) 5,637	25, 20 As	111 Adjusted 10,507 6,833 - 5,637 5,274 6,037	As F	Ye Reported 14,362 9,381 14,622	ar Endo	ed Dec. 31, 20 assification - (14,622) 7,463	As .	14,36 9,38 7,46 7,13 8,16
let sales <sup>1</sup> Aeronautics Information Systems & Global Solutions Electronic Systems Missiles and Fire Control Mission Systems and Training	As Repo	3,152 2,149 3,482	nths E Recla	(3,482) 1,762	27, 20 As	3,152 2,149 - 1,762 1,715	As	Six Mo Reported 6,542 4,510 7,262	onths En Reclas	ded June 26 sification (7,262) 3,745 3,508	6, 2011 As A	6,542 4,510 3,745 3,508	As	Nine Mo Reported 10,507 6,833 10,925	onths E	nded Sept. 2 ssification (10,925) 5,637 5,274	25, 20 As	11 Adjusted 10,507 6,833 - 5,637 5,274	As F	Ye Reported 14,362 9,381 14,622	ar End	ed Dec. 31, 2 assification (14,622) 7,463 7,132	As	14,36 9,38 7,46 7,13 8,16
let sales <sup>1</sup> Aeronautics Information Systems & Global Solutions Electronic Systems Missiles and Fire Control Mission Systems and Training Space Systems Total net sales	As Repo	3,152 2,149 3,482	nths E Recla	(3,482) 1,762 1,715	27, 20 As A	3,152 2,149 1,762 1,715 1,848	As \$	Six Mo Reported 6,542 4,510 7,262	Reclas	7,262) 3,745 3,508	6, 2011 As A \$	6,542 4,510 3,745 3,508 3,864	<b>As</b> \$	Nine Mo Reported 10,507 6,833 10,925 - - 6,023	Recla	nded Sept. 2 ssification - (10,925) 5,637 5,274 14	25, 20 As \$	111 Adjusted 10,507 6,833 - 5,637 5,274 6,037	As F	Ye Reported 14,362 9,381 14,622	ar Endo	ed Dec. 31, 2 assification (14,622) 7,463 7,132 27	As .	14,3 9,3 7,4 7,1 8,1
let sales <sup>1</sup> Aeronautics Information Systems & Global Solutions Electronic Systems Missiles and Fire Control Mission Systems and Training Space Systems Total net sales	\$ 1	3,152 2,149 3,482 	Reclass	(3,482) 1,762 1,715	27, 20 As / \$	3,152 2,149 1,762 1,715 1,848 10,626	<b>As</b> \$	Six Mo Reported 6,542 4,510 7,262 3,855 22,169	Reclas	7,262) 3,745 3,508	\$	6,542 4,510 3,745 3,508 3,864 22,169	\$ \$	Nine Mo Reported 10,507 6,833 10,925 - - - 6,023 34,288	Reclas	nded Sept. 2 ssification - (10,925) 5,637 5,274 14	25, 20 As \$	10,507 6,833 5,637 5,274 6,037 34,288	<b>As F</b>	Ye Reported 14,362 9,381 14,622 - - 8,134 46,499	ar Ende Recli	ed Dec. 31, 2 assification (14,622) 7,463 7,132 27	\$ \$	14,3 9,3 7,4 7,1 8,1 46,4
let sales <sup>1</sup> Aeronautics Information Systems & Global Solutions Electronic Systems Missiles and Fire Control Mission Systems and Training Space Systems Total net sales  Operating profit <sup>1</sup> Aeronautics	As Repo	7hree Mcorted 3,152 2,149 3,482 1,843 0,626	nths E Recla	(3,482) 1,762 1,715	27, 20 As A	3,152 2,149 1,762 1,715 1,848 10,626	As \$	Six Mo Reported  6,542 4,510 7,262 - 3,855 22,169	Reclas	7,262) 3,745 3,508	6, 2011 As A \$	6,542 4,510 3,745 3,508 3,864 22,169	<b>As</b> \$	Nine Mo Reported 10,507 6,833 10,925 6,023 34,288	Recla	nded Sept. 2 ssification - (10,925) 5,637 5,274 14	25, 20 As \$	10,507 6,833 5,637 5,274 6,037 34,288	As F	Ye Reported 14,362 9,381 14,622 - - 8,134 46,499	ar Endo	ed Dec. 31, 2 assification (14,622) 7,463 7,132 27	As .	14,3 9,3 7,4 7,1: 8,1 46,4
Net sales <sup>1</sup> Aeronautics Information Systems & Global Solutions Electronic Systems Missiles and Fire Control Mission Systems and Training Space Systems Total net sales  Derating profit <sup>1</sup> Aeronautics Information Systems & Global Solutions	\$ 1	3,152 2,149 3,482 - - 1,843 0,626	Reclass	(3,482) 1,762 1,715 5	27, 20 As / \$	3,152 2,149 1,762 1,715 1,848 10,626	<b>As</b> \$	Six Mo Reported  6,542 4,510 7,262 - 3,855 22,169	Reclas	ded June 20 sification - (7,262) 3,745 3,508 9	\$	6,542 4,510 3,745 3,508 3,864 22,169	\$ \$	Nine Mc Reported  10,507 6,833 10,925 - 6,023 34,288	Reclas	nded Sept. : ssification - (10,925) 5,637 5,274 14 -	25, 20 As \$	10,507 6,833 5,637 5,274 6,037 34,288	<b>As F</b>	Ye Reported  14,362 9,381 14,622 8,134 46,499  1,630 874	ar Ende Recli	ed Dec. 31, 21 assification - (14,622) 7,463 7,132 27 -	\$ \$	14,36 9,36 7,46 7,1; 8,10 46,49
Net sales <sup>1</sup> Aeronautics Information Systems & Global Solutions Electronic Systems Missiles and Fire Control Mission Systems and Training Space Systems Total net sales  Deparating profit <sup>1</sup> Aeronautics Information Systems & Global Solutions Electronic Systems	\$ 1	7hree Mcorted 3,152 2,149 3,482 1,843 0,626	Reclass	1,762 1,762 1,762 1,715 5 -	27, 20 As / \$	3,152 2,149 1,762 1,775 1,848 10,626	<b>As</b> \$	Six Mo Reported  6,542 4,510 7,262 - 3,855 22,169	Reclas	ded June 26 sisfication (7,262) 3,745 3,508 9 -	\$	6,542 4,510 3,745 3,508 3,864 22,169	\$ \$	Nine Mo Reported 10,507 6,833 10,925 6,023 34,288	Reclas	nded Sept. : ssification - (10,925) 5,637 5,274 14 - - (1,357)	25, 20 As \$	10,507 6,833 5,637 5,274 6,037 34,288	<b>As F</b>	Ye Reported 14,362 9,381 14,622 - - 8,134 46,499	ar Ende Recli	ed Dec. 31, 20 assification (14,622) 7,463 7,132 27	\$ \$	14,34 9,34 7,44 7,1; 8,10 46,49
let sales <sup>1</sup> Aeronautics Information Systems & Global Solutions Electronic Systems Missiles and Fire Control Mission Systems and Training Space Systems Total net sales  Operating profit <sup>1</sup> Aeronautics Information Systems & Global Solutions Electronic Systems	\$ 1	3,152 2,149 3,482 - - 1,843 0,626	Reclass	nded March ssification - (3,482) 1,762 1,715 5 - - (432) 284	27, 20 As / \$	3,152 2,149 1,762 1,715 1,848 10,626	<b>As</b> \$	Six Mo Reported  6,542 4,510 7,262 - 3,855 22,169	Reclas	ded June 26 sification - (7,262) 3,745 3,508 9 - (910) 562	\$	6,542 4,510 3,745 3,508 3,864 22,169	\$ \$	Nine Mc Reported  10,507 6,833 10,925 - 6,023 34,288	Reclas	nded Sept. 2 ssification - (10,925) 5,637 5,274 14 - - (1,357) 838	25, 20 As \$	11 Adjusted  10,507 6,833 5,637 5,274 6,037 34,288  1,169 620 838	<b>As F</b>	Ye Reported  14,362 9,381 14,622 8,134 46,499  1,630 874	ar Ende Recli	ed Dec. 31, 2 assification (14,622) 7,463 7,132 27 - (1,788) 1,069	\$ \$	14,3 9,3 7,4 7,1 8,1 46,4
let sales <sup>1</sup> Aeronautics Information Systems & Global Solutions Electronic Systems Missiles and Fire Control Mission Systems and Training Space Systems Total net sales  Departing profit <sup>1</sup> Aeronautics Information Systems & Global Solutions Electronic Systems Missiles and Fire Control	\$ 1	3,152 2,149 3,482 - - 1,843 0,626	Reclass	1,762 1,762 1,762 1,715 5 -	27, 20 As / \$	3,152 2,149 1,762 1,775 1,848 10,626	<b>As</b> \$	Six Mo Reported  6,542 4,510 7,262 - 3,855 22,169	Reclas	ded June 26 sisfication (7,262) 3,745 3,508 9 -	\$	6,542 4,510 3,745 3,508 3,864 22,169	\$ \$	Nine Mc Reported  10,507 6,833 10,925 - 6,023 34,288	Reclas	nded Sept. : ssification - (10,925) 5,637 5,274 14 - - (1,357)	25, 20 As \$	10,507 6,833 5,637 5,274 6,037 34,288	<b>As F</b>	Ye Reported  14,362 9,381 14,622 8,134 46,499  1,630 874	ar Ende Recli	ed Dec. 31, 20 assification (14,622) 7,463 7,132 27	\$ \$	14,3 9,3 7,4 7,1 8,1 46,4
Net sales <sup>1</sup> Aeronautics Information Systems & Global Solutions Electronic Systems Missiles and Fire Control Mission Systems and Training Space Systems Total net sales  Deparating profit <sup>1</sup> Aeronautics Information Systems & Global Solutions Electronic Systems	\$ 1	3,152 2,149 3,482 - - 1,843 0,626	Reclass	nded March ssification - (3,482) 1,762 1,715 5 - - (432) 284	27, 20 As / \$	3,152 2,149 1,762 1,715 1,848 10,626	<b>As</b> \$	Six Mo Reported  6,542 4,510 7,262 - 3,855 22,169	Reclas	ded June 26 sification - (7,262) 3,745 3,508 9 - (910) 562	\$	6,542 4,510 3,745 3,508 3,864 22,169	\$ \$	Nine Mc Reported  10,507 6,833 10,925 - 6,023 34,288	Reclas	nded Sept. 2 ssification - (10,925) 5,637 5,274 14 - - (1,357) 838	25, 20 As \$	11 Adjusted  10,507 6,833 5,637 5,274 6,037 34,288  1,169 620 838	<b>As F</b>	Ye Reported  14,362 9,381 14,622 8,134 46,499  1,630 874	ar Ende Recli	ed Dec. 31, 2 assification (14,622) 7,463 7,132 27 - (1,788) 1,069	\$ \$	14,3 9,3 7,4 7,1 8,1 46,4 1,6 8
Net sales <sup>1</sup> Aeronautics Information Systems & Global Solutions Electronic Systems Missiles and Fire Control Mission Systems and Training Space Systems Total net sales  Derating profit <sup>1</sup> Aeronautics Information Systems & Global Solutions Electronic Systems Missiles and Fire Control Mission Systems and Training Space Systems	\$ 1	3,152 2,149 3,482 	Reclass	(3,482) 1,762 1,715 5 - (432) 284 136	27, 20 As / \$	3,152 2,149 1,762 1,775 1,848 10,626	<b>As</b> \$	Six Mo Reported  6,542 4,510 7,262 3,855 22,169  725 407 910 - 480	Reclas	(7,262) 3,745 3,508 9 - (910) 562 319	\$	6,542 4,510 3,745 3,508 3,864 22,169 725 407 562 319 509	\$ \$	Nine Mc Reported  10,507 6,833 10,925 6,023 34,288  1,169 620 1,357 - 731	Reclas	nded Sept. : ssification - (10,925) 5,637 5,274 14 - (1,357) 838 474	25, 20 As \$	11 Adjusted  10,507 6,833 5,637 5,274 6,037 34,288  1,169 620 620 838 474 776	<b>As F</b>	14,362 9,381 14,622 9,384 14,622 - - - - - - - - - - - - - - - - - -	ar Ende Recli	ed Dec. 31, 20 assification (14,622) 7,463 7,132 27 - (1,788) 1,069 645	\$ \$	14,3 9,3 7,4 7,1 8,1 46,4 1,6 8 1,0 6 1,0
Net sales <sup>1</sup> Aeronautics Information Systems & Global Solutions Electronic Systems Missiles and Fire Control Mission Systems and Training Space Systems Total net sales  Departing profit <sup>1</sup> Aeronautics Information Systems & Global Solutions Electronic Systems Missiles and Fire Control Mission Systems and Training Space Systems Total business segment operating profit	\$ 1	3,152 2,149 3,482 - - 1,843 0,626 328 194 432 - - 217 1,171	Reclass	1,762 1,762 1,715 5 - (432) 284 136 12 -	27, 20 As / \$	3,152 2,149 1,762 1,715 1,848 10,626	<b>As</b> \$	Six Mo Reported  6,542 4,510 7,262 3,855 22,169  725 407 910 480 2,522	Reclas	ded June 26 sification	\$	6,542 4,510 3,745 3,508 3,864 22,169 725 407 562 319 509 2,522	\$ \$	Nine Mo Reported  10,507 6,833 10,925 6,023 34,288  1,169 620 1,357 731 3,877	Reclas	nded Sept. 2 ssification (10,925) 5,637 5,274 14 - (1,357) 838 474 45	25, 20 As \$	11 Adjusted  10,507 6,833 5,637 5,274 6,037 34,288  1,169 620 838 474 776 3,877	<b>As F</b>	14,362 9,381 14,622 	ar Ende Recli	ed Dec. 31, 22 assification  (14,622) 7,463 7,132 27 - (1,788) 1,069 645 74	\$ \$	14,36 9,36 7,44 7,11 8,11 46,49 1,66 8 1,06 6 1,00 5,20
Net sales <sup>1</sup> Aeronautics Information Systems & Global Solutions Electronic Systems Missiles and Fire Control Mission Systems and Training Space Systems Total net sales  Derating profit <sup>1</sup> Aeronautics Information Systems & Global Solutions Electronic Systems Missiles and Fire Control Mission Systems and Training Space Systems	\$ 1	3,152 2,149 3,482 	Reclass	nded March ssification - (3.482) 1,762 1,715 5 - (432) 284 136 12	27, 20 As / \$	3,152 2,149 1,762 1,775 1,848 10,626	<b>As</b> \$	Six Mo Reported  6,542 4,510 7,262 3,855 22,169  725 407 910 - 480	Reclas	ded June 26 sisification - (7,262) 3,745 3,508 9 - (910) 562 319 29	\$	6,542 4,510 3,745 3,508 3,864 22,169 725 407 562 319 509	\$ \$	Nine Mc Reported  10,507 6,833 10,925 6,023 34,288  1,169 620 1,357 - 731	Reclas	nded Sept. : ssification - (10,925) 5,637 5,274 14 - (1,357) 838 474	25, 20 As \$	11 Adjusted  10,507 6,833 5,637 5,274 6,037 34,288  1,169 620 620 838 474 776	<b>As F</b>	14,362 9,381 14,622 9,384 14,622 - - - - - - - - - - - - - - - - - -	ar Ende Recli	ed Dec. 31, 20 assification (14,622) 7,463 7,132 27 - (1,788) 1,069 645 74	\$ \$	14,36 9,38

11.1 %

9.0 %

12.5 %

- %

125 %

11.4 %

8.4 %

- %

- %

- %

(12.5) %

15.0 %

9.1 %

0.7 %

- %

0.1 %

11.1 %

9.0 %

- %

15.0 %

9.1 %

13.2 %

11.4 %

8.5 %

11.1 %

9.1 %

12.4 %

- %

121 %

11.3 %

8.5 %

- %

11.1 %

9.1 %

- %

14.9 %

9.0 %

129 %

11.3 %

8.5 %

- %

(12.4) %

14.9 %

9.0 %

0.8 %

- %

11.3 %

9.3 %

12.2 %

- %

122 %

11.4 %

8.6 %

- %

- %

- %

(12.2) %

14.3 %

9.0 %

0.8 %

- %

- %

11.3 %

9.3 %

- %

14.3 %

9.0 %

13.0 %

11.4 %

8.6 %

<sup>1</sup> Effective Dec. 31, 2012, the Corporation reorganized its former Electronic Systems business segment into two business segments: Missiles and Fire Control and Mission Systems and Training. In connection with this reorganization, the former Electronic Systems corporate management layer was eliminated, and the former Global Training and Logistics business was split between the two new business segments. In addition, the business reporting relationships for Sandia Corporation, which manages the Sandia National Laboratories for the U.S. Government, and the U.K. Atomic Weapons Establishment joint venture were transferred from the former Electronic Systems business segment. As a result, the business segment net sales and operating profit have been adjusted to reflect this reorganization for all periods presented.

<sup>&</sup>lt;sup>2</sup> Gains and losses on investments used to fund the Corporation's deferred compensation plan liabilities have been reclassified from "other non-operating income (expense), net" to "unallocated expenses, net" within "cost of sales" for all periods presented in order to align the classification of changes in the market value of investments held for the plan with changes in the value of the corresponding plan liabilities. Net gains on these investments were \$4 million and \$67 million for the quarter and year ended Dec. 31, 2012, respectively, and \$24 million and \$40 million for the quarter and year ended Dec. 31, 2011, respectively.

		Quart	er Ended	March 25,	2012			Quai	ter End	led June 24,	2012			Quai	ter End	ed Sept. 30,	2012	
	As	Reported	Reclas	sification	As	Adjusted	As	Reported	Recla	ssification	As	Adjusted	As	Reported	Recla	ssification	As A	Adjusted
Net sales	\$	11,293	\$	-	\$	11,293	\$	11,921	\$	-	\$	11,921	\$	11,869	\$	-	\$	11,869
Cost of sales		(10,316)	-	32		(10,284)		(10,741)		(8)		(10,749)	-	(10,888)		39		(10,849)
Gross profit		977		32		1,009		1,180		(8)		1,172		981		39		1,020
Other income, net		35		-		35		20		-		20		117		-		117
Operating profit		1,012		32		1,044		1,200		(8)		1,192		1,098		39		1,137
Interest expense		(96)		-		(96)		(96)		-		(96)		(97)		-		(97)
Other non-operating income, net		35		(32)		3		13		8		21		45		(39)		6
Earnings from continuing operations before income taxes		951		-		951		1,117		-		1,117		1,046		-		1,046
Income tax expense		(283)				(283)		(336)		-		(336)		(319)				(319)
Net earnings	\$	668	\$	-	\$	668	\$	781	\$	-	\$	781	\$	727	\$	-	\$	727

		Three Mo	nths En	ded March	25, 201	12		Six Mo	nths En	ded June 24	1, 2012			Nine Mo	onths Ended Sep	. 30, 2	012
	As	Reported	Reclass	sification	As	Adjusted	As	Reported	Reclas	ssification	As A	Adjusted	As	Reported	Reclassificatio	1 A	s Adjusted
Net sales	\$	11,293	\$	-	\$	11,293	\$	23,214	\$	-	\$	23,214	\$	35,083	\$ -	\$	35,083
Cost of sales		(10,316)		32		(10,284)		(21,057)		24		(21,033)		(31,945)	60		(31,882)
Gross profit		977		32		1,009		2,157		24		2,181		3,138	60		3,201
Other income, net		35		32		35		55		-		55		172			172
Operating profit		1,012		32		1,044		2,212		24		2,236		3,310	60		3,373
Interest expense		(96)		-		(96)		(192)		-		(192)		(289)	-		(289)
Other non-operating income, net		35		(32)		3		48		(24)		24		93	(60	)	30
Earnings from continuing operations before income taxes		951		-		951		2,068		-		2,068		3,114	-		3,114
Income tax expense		(283)		-		(283)		(619)		-		(619)		(938)			(938)
Net earnings	\$	668	\$	-	\$	668	\$	1,449	\$	-	\$	1,449	\$	2,176	\$ -	\$	2,176

<sup>1</sup> Gains and losses on investments used to fund the Corporation's deferred compensation plan liabilities have been reclassified from "other non-operating income, net" to "unallocated expenses, net" within "cost of sales" for all periods presented in order to align the classification of changes in the market value of investments held for the plan with changes in the value of the corresponding plan liabilities. Net gains on these investments were \$4 million and \$67 million for the quarter and year ended Dec. 31, 2012, respectively, and \$24 million and \$40 million for the quarter and year ended Dec. 31, 2011, respectively.

	Quarter Ended March 27, 2 As Reported Reclassification		2011			Quar	rter En	ided June 26,	2011			Quar	ter End	ed Sept. 25,	2011			Quai	rter End	ed Dec. 31,	2011			
	As	Reported	Reclassif	ication	As Adjuste	ed	As F	Reported	Recl	lassification	As	Adjusted	As	Reported	Recla	ssification	As	Adjusted	Asl	Reported	Recla	ssification	As A	Adjusted
Net sales	\$	10,626	\$		\$ 10,6	626	\$	11,543	\$	-	\$	11,543	\$	12,119	\$	-	\$	12,119	\$	12,211	\$		\$	12,211
Cost of sales		(9,812)		16	(9,	796)		(10,637)		6		(10,631)		(11,123)		(6)		(11,129)		(11,223)		24		(11,199)
Gross profit		814		16	8	830		906		6		912		996		(6)		990		988		24		1,012
Other income, net		50		-		50		87		-		87		45		-		45		94		-		94
Operating profit		864		16	8	880		993		6		999		1,041		(6)		1,035		1,082		24		1,106
Interest expense		(85)		-		(85)		(84)		-		(84)		(89)		-		(89)		(96)		-		(96)
Other non-operating income (expense), net		19		(16)		3		9		(6)		3		(3)		6		3		(20)		(24)		(44)
Earnings from continuing operations before income taxes		798		-	7	798		918		-		918		949		-		949		966		-		966
Income tax expense		(242)		-	(2	242)		(170)		-		(170)		(284)		-		(284)		(268)		-		(268)
Net earnings from continuing operations		556		-	Ę	556		748		-		748		665		-		665		698		-		698
Net loss (earnings) from discontinued operations		(26)		-		(26)		(6)		-		(6)		35		-		35		(15)		-		(15)
Net earnings	\$	530	\$	-	\$ 5	530	\$	742	\$	-	\$	742	\$	700	\$	-	\$	700	\$	683	\$	-	\$	683

	Three Months Ended March 27, 2011						Six Months Ended June 26, 2011						Nine Months Ended Sept. 25, 2011						Year Ended Dec. 31, 2011				
	As Reported		Reclassification		As Adjusted	As Reported		Reclassification		As Adjusted		As Reported		Reclassification		As Adjusted		As Reported		Reclassification		As Adjusted	
Net sales	\$	10,626	\$		\$ 10,626	\$	22,169	\$	-	\$	22,169	\$	34,288	\$	-	\$	34,288	\$	46,499	\$		\$	46,499
Cost of sales		(9,812)		16	(9,796)		(20,449)		22		(20,427)		(31,572)		16		(31,556)		(42,795)		40		(42,755)
Gross profit		814		16	830		1,720		22		1,742		2,716		16		2,732		3,704		40		3,744
Other income, net		50		-	50		137		-		137		182		-		182		276		-		276
Operating profit		864		16	880		1,857		22		1,879		2,898		16		2,914		3,980		40		4,020
Interest expense		(85)		-	(85)		(169)		-		(169)		(258)		-		(258)		(354)		-		(354)
Other non-operating income (expense), net		19		(16)	3		28		(22)		6		25		(16)		9		5		(40)		(35)
Earnings from continuing operations before income taxes		798		-	798		1,716		-		1,716		2,665		-		2,665		3,631		-		3,631
Income tax expense		(242)		-	(242)		(412)		-		(412)		(696)		-		(696)		(964)		-		(964)
Net earnings from continuing operations		556		-	556		1,304		-		1,304		1,969		-		1,969		2,667		-		2,667
Net loss (earnings) from discontinued operations		(26)	-	-	(26)		(32)				(32)		3		-		3		(12)		-		(12)
Net earnings	\$	530	\$	-	\$ 530	\$	1,272	\$	-	\$	1,272	\$	1,972	\$	-	\$	1,972	\$	2,655	\$	-	\$	2,655

Gains and losses on investments used to fund the Corporation's deferred compensation plan liabilities have been reclassified from "other non-operating income (expense), net" to "unallocated expenses, net" within "cost of sales" for all periods presented in order to align the classification of changes in the market value of investments held for the plan with changes in the value of the corresponding plan liabilities. Net gains on these investments were \$4 million and \$67 million for the quarter and year ended Dec. 31, 2012, respectively, and \$24 million and \$40 million for the quarter and year ended Dec. 31, 2011, respectively.

#### Lockheed Martin Corporation Backlog - Reorganization of Electronic Systems (unaudited; in millions)

		March 27, 2011		June 26, 2011		Sept. 25, 2011		ec. 31, 2011	M	arch 25, 2012	J	une 24, 2012	ept. 30, 2012	Dec. 31, 2012	
Backlog:															
Aeronautics	\$	31,300	\$	29,900	\$	27,800	\$	30,500	\$	28,200	\$	26,900	\$ 26,600	\$	30,100
Information Systems & Global Solutions		9,100		8,600		8,300		9,300		8,700		8,300	8,200		8,700
Missiles and Fire Control		12,100		11,800		11,500		14,400		13,400		13,500	14,500		14,700
Mission Systems and Training		10,500		10,400		10,200		10,500		10,900		11,000	10,800		10,700
Space Systems		17,000		16,500		15,200		16,000		15,400		15,800	15,500		18,100
Total backlog	\$	80,000	\$	77,200	\$	73,000	\$	80,700	\$	76,600	\$	75,500	\$ 75,600	\$	82,300