**Condensed Consolidated Statements of Earnings** 

Unaudited

(\$ millions, except per share data and percentages)

	THREE MONTHS ENDED			)				
	June 2	ne 26, 2011 (a) (b) June 27, 2010 (a) (b) June 26, 2011 (a)		June 27, 2010 (a) (b)		June 26, 2011 (a) (b)		7, 2010 <sup>(a) (b)</sup>
Net sales	\$	11,551	\$	11,280	\$	22,184	\$	21,617
Cost of sales		10,654		10,238		20,485		19,679
Gross profit		897		1,042		1,699		1,938
Other income, net		87		73		137		115
Operating profit		984		1,115		1,836		2,053
Interest expense		84		86		169		173
Other non-operating income (expense), net		9		(19)		28		9
Earnings from continuing operations before income taxes		909		1,010		1,695		1,889
Income tax expense		167		296		405		656
Net earnings from continuing operations		742		714		1,290		1,233
Net earnings (loss) from discontinued operations (c)		-		110		(18)		124
Net earnings	<u> </u>	742	\$	824	<b>\$</b>	1,272	\$	1,357
Effective tax rate		18.4%		29.3%		23.9%		34.7%
Earnings (loss) per common share Basic								
Continuing operations	\$	2.16	\$	1.94	\$	3.73	\$	3.33
Discontinued operations	ф.	216	Φ.	0.30	Φ.	$\frac{(0.05)}{2.68}$	Φ.	0.33
Basic earnings per common share	<u> </u>	2.16	<u> </u>	2.24	<b>D</b>	3.68	<u> </u>	3.66
Diluted								
Continuing operations	\$	2.14	\$	1.92	\$	3.69	\$	3.29
Discontinued operations Diluted earnings per common share	•	2.14	\$	$\frac{0.30}{2.22}$	•	$\frac{(0.05)}{3.64}$	\$	<u>0.33</u> 3.62
Diluted carmings per common share	Ψ	2.17	Ψ	2.22	Ψ	3.04	Ψ	3.02
Average number of shares outstanding								
Basic		342.8		367.6		345.6		370.6
Diluted		346.6		371.7		349.6		374.7
Common shares reported in stockholders' equity at quarter end:						333.2		360.0

<sup>(</sup>a) It is the Corporation's practice to close its books and records on the Sunday prior to the end of the calendar quarter. The interim financial statements and tables of financial information included herein are la based on that convention.

<sup>(</sup>b) As previously disclosed, the Corporation changed its methodology for recognizing net sales for service contracts with the U.S. Government effective Jan. 1, 2011. The Corporation now recognizes sales on the contracts using the preferable percentage-of-completion (POC) method consistent with its accounting for product sales and others in the industry. All prior periods herein presented have been adjusted for this immaterial change.

<sup>(</sup>c) Discontinued operations include the operating results of Pacific Architects and Engineers, Inc. (PAE) for 2010 and through the date of its sale on April 4, 2011, and those of Enterprise Integration Group (EI in 2010. The Corporation closed on its sale of EIG on Nov. 22, 2010.

# LOCKHEED MARTIN CORPORATION Net Sales, Operating Profit and Margins Unaudited (\$ millions, except percentages)

		THREE MONTHS ENDED				SIX MONTHS ENDED				
	June	e 26, 2011	June	27, 2010	% Change	Jun	e 26, 2011	Jun	e 27, 2010	% Change
<u>Net sales</u>		_		_						
Aeronautics	\$	3,423	\$	3,143	9 %	\$	6,605	\$	6,083	9 %
Electronic Systems		3,755		3,534	6		7,214		6,784	6
Information Systems & Global Solutions		2,361		2,522	(6)		4,510		4,756	(5)
Space Systems		2,012		2,081	(3)		3,855		3,994	(3)
Total	\$	11,551	\$	11,280	2 %	\$	22,184	\$	21,617	3 %
Operating profit										
Aeronautics	\$	400	\$	370	8 %	\$	731	\$	701	4 %
Electronic Systems		466		441	6		883		820	8
Information Systems & Global Solutions		213		210	1		407		407	-
Space Systems		263		246	7		480		453	6
<b>Total business segments</b>		1,342		1,267	6		2,501		2,381	5
Unallocated corporate expense, net		(358)		(152)			(665)		(328)	
Total	\$	984	\$	1,115	(12) %	\$	1,836	\$	2,053	(11) %
Margins										
Aeronautics		11.7	<b>⁄</b> o	11.8	%		11.1	<b>%</b>	11.5	%
Electronic Systems		12.4		12.5			12.2		12.1	
Information Systems & Global Solutions		9.0		8.3			9.0		8.6	
Space Systems		13.1		11.8			12.5		11.3	
<b>Total business segments</b>		11.6		11.2			11.3		11.0	
<b>Total consolidated</b>		8.5	<b>%</b>	9.9	%		8.3	%	9.5	%

**Selected Financial Data** 

Unaudited

(\$ millions, except per share data)

	T	HREE MON	THS EN	DED				SIX MONT	HS ENDI	ED		
	June	26, 2011	June 2	27, 2010			June	26, 2011	June 2	27, 2010		
<u>Unallocated corporate expense, net</u> FAS/CAS pension adjustment:												
FAS pension expense	\$	(456)	\$	(357)			\$	(911)	\$	(714)		
Less: CAS expense		(226)		(247)				<b>(450)</b>		(494)		
FAS/CAS pension adjustment - expense		(230)		(110)				(461)		(220)		
Unusual Item - severance charges		<b>(97</b> )		-				<b>(97)</b>		-		
Other, net		(31)		(42)				<b>(107)</b>		(108)		
Total	\$	(358)	\$	(152)			\$	(665)	\$	(328)		
<u>Unusual Items - 2011</u> Severance charges Resolution of certain adjustments related to tax years 2003-2008	-	erating rofit (97)	Net es	(63) 89		rnings r share (0.18) 0.26	_	erating rofit (97)	Net es	(63) 89		rnings share (0.18) 0.25
Total	<u> </u>	(97)	\$	26	\$	0.08	\$	(97)	\$	26	\$	0.07
<u>Unusual Item - 2010</u>	_	THREE Merating		ENDED JUI	Ea	rnings r share	_	SIX MOI erating rofit		DED JUNE	Ea	rnings share
Elimination of Medicare Part D deferred tax assets	\$	-	\$	-	\$	_	\$	-	\$	(96)	\$	(0.25)

#### **Selected Financial Data**

Unaudited

(\$ millions)

	THREE MONTHS ENDED			SIX MONTHS ENDED				
	June	26, 2011	June 2	27, 2010	June	26, 2011	June 2	27, 2010
Depreciation and amortization of plant and equipment								
Aeronautics	\$	52	\$	48	\$	105	\$	95
Electronic Systems		53		58		107		112
Information Systems & Global Solutions		13		14		24		28
Space Systems		44		44		89		87
Total business segments		162	-	164		325		322
Unallocated corporate expense, net		12		15		24		29
Total depreciation and amortization of plant and equipment	\$	174	\$	179	\$	349	\$	351

Condensed Consolidated Balance Sheets Unaudited (\$ millions)

	JUNE 26, 2011		DECEMBER 31 2010		
Assets					
Current assets					
Cash and cash equivalents	\$	3,268	\$	2,261	
Short-term investments		254		516	
Receivables, net		6,547		5,692	
Inventories		2,226		2,363	
Deferred income taxes		1,140		1,147	
Other current assets		519		518	
Assets of discontinued operation held for sale		-		396	
Total current assets		13,954		12,893	
Property, plant and equipment, net		4,421		4,554	
Goodwill		9,615		9,605	
Deferred income taxes		3,268		3,485	
Other assets		4,460		4,576	
Total assets	\$	35,718	\$	35,113	
Liabilities and Stockholders' Equity					
Current liabilities					
Accounts payable	\$	2,219	\$	1,627	
Customer advances and amounts in excess of costs incurred		6,037		5,890	
Salaries, benefits and payroll taxes		1,819		1,870	
Other current liabilities		1,981		1,810	
Liabilities of discontinued operation held for sale		-		204	
Total current liabilities		12,056		11,401	
Long-term debt, net		5,031		5,019	
Accrued pension liabilities		10,720		10,607	
Other postretirement benefit liabilities		1,240		1,213	
Other liabilities		3,383		3,376	
Total liabilities		32,430		31,616	
Stockholders' equity					
Common stock, \$1 par value per share		333		346	
Additional paid-in capital		-		-	
Retained earnings		11,626		12,161	
Accumulated other comprehensive loss		(8,671)		(9,010)	
Total stockholders' equity		3,288		3,497	
Total liabilities and stockholders' equity	\$	35,718	\$	35,113	

## **Condensed Consolidated Statements of Cash Flows**

Unaudited

(\$ millions)

				<i>D</i>
	June	<b>June 26, 2011</b>		27, 2010
<b>Operating Activities</b>				
Net earnings	\$	1,272	\$	1,357
Adjustments to reconcile net earnings to net cash provided by operating activities				
Depreciation and amortization of plant and equipment		349		351
Amortization of purchased intangibles		39		49
Stock-based compensation		<b>79</b>		82
Deferred income taxes		59		34
Severance charges		97		-
Reduction in tax expense from resolution of certain tax matters		(89)		-
Tax benefit related to sale of PAE		(15)		(96)
Tax expense related to Medicare Part D reimbursement		-		96
Changes in operating assets and liabilities				
Receivables, net		(861)		(536)
Inventories		148		(199)
Accounts payable		592		242
Customer advances and amounts in excess of costs incurred		151		143
Postretirement benefit plans		622		366
Income taxes		196		588
Other, net		(112)		397
Net cash provided by operating activities		2,527		2,874
Investing Activities				
Expenditures for property, plant and equipment		(242)		(223)
Net cash provided by (used for) short-term investment transactions		260		(531)
Other, net		236		(50)
Net cash provided by (used for) investing activities		254		(804)
Financing Activities				
Repurchases of common stock		(1,313)		(1,247)
Common stock dividends		(524)		(471)
Issuances of common stock and related amounts		65		45
Cash premium and transaction costs for debt exchange		-		(47)
Other		(12)		(47)
		(12)		(1.720)
Net cash used for financing activities		(1,784)		(1,720)
Effect of exchange rate changes on cash and cash equivalents		10		(19)
Net increase in cash and cash equivalents		1,007		331
Cash and cash equivalents at beginning of period	<u></u>	2,261		2,391
Cash and cash equivalents at end of period	<del></del>	3,268	\$	2,722

SIX MONTHS ENDED

Condensed Consolidated Statement of Stockholders' Equity

Unaudited

(\$ millions, except per share data)

	mmon tock	Pa	litional id-In ipital	etained arnings	(	umulated Other prehensive Loss	Stoc	Fotal kholders' Equity
Balance at December 31, 2010	\$ 346	\$	-	\$ 12,372	\$	(9,010)	\$	3,708
Cumulative effect of a change in accounting principle (a)	<u>-</u>		<u>-</u>	 (211)		<u>-</u>		(211)
Balance at December 31, 2010, as adjusted	346		-	12,161		(9,010)		3,497
Net earnings	-		-	1,272		-		1,272
Repurchases of common stock (b)	<b>(17)</b>		(261)	(1,021)		-		(1,299)
Common stock dividends declared (c)	-		-	(786)		-		(786)
Stock-based awards and ESOP activity	4		261	-		-		265
Other comprehensive income <sup>(d)</sup>	-		-	-		339		339
Balance at June 26, 2011	\$ 333	\$	-	\$ 11,626	\$	(8,671)	\$	3,288

- (a) As previously disclosed, the Corporation changed its methodology for recognizing net sales for service contracts with the U.S. Government effective Jan. 1, 2011. The Corporation now recognizes sales on those contracts using the preferable percentage-of-completion (POC) method consistent with its accounting for product sales and others in the industry. All prior periods presented have been adjusted for this immaterial change.
- (b) The Corporation repurchased 13.0 million shares for \$1.0 billion during the second quarter. Year-to-date, the Corporation repurchased 16.5 million shares for \$1.3 billion. In Oct. 2010, the Corporation's Board of Directors approved a new share repurchase program for the repurchase of its common stock, up to an authorized amount of \$3.0 billion. As of June 26, 2011, the Corporation had repurchased a total of 27.7 million shares under the new program for \$2,074 million, and there remained \$926 million authorized for additional share repurchases.
- (c) Includes dividends (\$0.75 per share) declared and paid in the first and second quarters. This amount also includes a dividend (\$0.75 per share) that was declared on June 23, 2011 and is payable on Sept. 23, 2011 to stockholders of record on Sept. 1, 2011.
- (d) Primarily represents the reclassification adjustment for recognition of prior period amounts related to postretirement benefit plans of \$330 million.

## **Operating Data**

Unaudited

	J	une 26, 2011	December 31, 2010		
Backlog					
(\$ millions)					
Aeronautics	\$	29,900	\$	27,500	
Electronic Systems		22,300		23,400	
Information Systems & Global Solutions		8,600		9,700	
Space Systems		16,500		17,800	
Total	\$	77,300	\$	78,400	

	THREE MO	ONTHS ENDED	SIX MONTHS ENDED			
Aircraft Deliveries	<u>June 26, 2011</u>	June 27, 2010	<u>June 26, 2011</u>	June 27, 2010		
F-16	7	5	12	11		
F-22	6	4	8	8		
F-35	2	-	2	-		
C-130J	7	6	13	9		
C-5M	1	-	1	-		