Lockheed Martin Corporation (NYSE: LMT)

October 2007

BETHESDA, Maryland, October 23, 2007 - Lockheed Martin Corporation (NYSE: LMT) today reported third quarter 2007 net earnings of \$766 million (\$1.80 per diluted share) compared to \$629 million (\$1.46 per diluted share) in 2006. Net sales were \$11.1 billion, a 16% increase over third quarter 2006 sales of \$9.6 billion. Cash from operations for the third quarter of 2007 was \$935 million

3Q 2007 Corporate Highlights

Financial Performance:

Year-to-Date Growth: Sales 8%; EPS 26%. YTD Margin 11.1%.

Cash Generation / Deployment:

- 19 consecutive quarters of positive cash from operations; 31 of last 33 quarters.
- Cash from operations for the quarter and nine months ended September 30, 2007, was \$935 million and \$3.8 billion respectively.
- At September 30, 2007, the Corporation had \$3.4 billion in cash and short-term investments.
- The Corporation continued to execute its balanced cash deployment strategy during 2007 as follows:
 - Repurchased 4.2 million shares at a cost of \$411 million in the guarter and 18.6 million shares at a cost of \$1.8 billion year-to-date;
 - Authorized an additional 20 million shares under the existing share repurchase program;
 - Paid cash dividends totaling \$145 million in the third guarter; \$440 million in the nine month period;
 - Increased the guarterly dividend by 20% to \$0.42 per share, effective 12/03/07;
 - Made capital expenditures of \$226 million during the quarter and \$480 million during the nine month period;
 - Paid \$189 million in the quarter and \$325 million year-to-date for acquisition and joint venture activities;
 - Repaid \$32 million of long-term debt year-todate.

3Q 2007 Business Area Highlights

Aeronautics:

Year-to-Date Growth: Sales 6%; Segment Earnings 30%. YTD Segment Margin 11.7%.

• Deliveries	<u>OTR</u>	<u>YTD</u>	Inception to Date
F-22	7	17	103
F-16	11	32	4,380
C-130	4	9	2,310

- Awarded a multi-year contract from the U.S. Air Force for the sale of 60 new F-22 aircraft;
- Awarded the F-35 Low Rate Initial Production 1 contract for two conventional takeoff and landing (CTOL) aircraft and their sustainment;
- Awarded a contract from the U.S. government for long-lead tasks as part of the sale of 30 new F-16 aircraft for Turkey;
- Awarded two contracts for C-130J Super Hercules — five aircraft for the U.S. Air Force and four aircraft for Norway.

Electronic Systems:

Year-to-Date Growth: Sales 7%; Segment Earnings 17%. YTD Segment Margin 12.8%.

- Awarded a 10-year U.S. Air Force Aircrew Training and Rehearsal Support II (ATARS II) contract, valued at \$1.1 billion, to provide training on a variety of weapons systems;
- Received a \$952 million contract from the U.S. Navy to produce and integrate advanced electronic systems for the MH-60R helicopter, increasing the total value of the multi-year contract to \$1.1 billion;
- Awarded contracts valued at up to \$240 million to support U.S. Army, Navy and Marine Corps programs in military sustainment and logistics;
- The VH-71 helicopter made its maiden flight, marking a significant milestone in the development of the U.S. Presidential aircraft;
- Delivered the 500th U.S. Army **PAC-3** missile;
- Received U.S. Air Force Initial Operational Capability certification for the A-10C upgrade to support the use of precision munitions.

Information Systems & Global Services:

Year-to-Date Growth: Sales 17%; Segment Earnings 17%. YTD Segment Margin 9.2%.

- Awarded contract modifications valued at up to \$921 million to the General Dynamics -Lockheed Martin team for the U.S. Army Warfighter Information Network-Tactical (WIN-T) program;
- Selected to compete for future General Services Administration information technology task orders under the GSA Alliant contract;
- Selected to compete for future Centers for Medicare and Medicaid information technology task orders under the Enterprise System Development (ESD) contract;
- Selected by the Jet Propulsion Laboratory to provide desktop services and unified help desk support under the Desktop and Institutional Computing Environment (DICE) contract.

Space Systems:

Year-to-Date Change: Sales 3%; Segment Earnings 11%. YTD Segment Margin 10.2%.

- Awarded a \$178 million contract from NASA to design and build the agency's Solar Ultraviolet Imager (SUVI), a series of extreme ultraviolet instruments that will fly on the **Geostationary Operational Environmental** Satellites (GOES)-R Series;
- NASA's Phoenix Mars Lander, designed and built by Lockheed Martin, was successfully launched from Cape Canaveral;
- Delivered two commercial satellites, marking the 33rd and 34th consecutive successful deliveries of our A2100 spacecraft.

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<u>Fast</u>	Facts	(\$M)
<u>Sales</u>		
2007	YTD: \$3	
2006:		9,620
2005:	3	7,213
2004:		5,526
		. –
Backlo		
	YTD: \$7	
2006:		5,900
2005:	7	4,825
2004:	7	3,986
FDS (*	per share)	
	YTD: \$	
2007	пр. э	5.80
		5.80 4.10
2005:		
2004:		2.83
<u>Debt E</u>	alance *	
	YTD: \$ 4	
2006:		4,439
2005:		4,986
2004:		5,119
	rom Oper	
2007	YTD: \$ 3	
2006:		3,783
2005:	,	3,194
2004:	2	2,924
Share	Repurcha	ises
	YTD: \$ [^]	
2006:		2,104
2005:		1,222
2005.		772
2004:		112
Divide	nds Paid	
(\$ per s		
2007	YTD: \$	1.05
2006:		1.25
2005:		1.05
2004:		0.91
Shore	Drice	
Share (\$ per :		
	YTD: \$ 1	108 40
2006		92.07
	• •	63.63
2004	(Y/E):	55.55
	for period	
	as of 9/30,	
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Invest	or <u>Relatio</u> / Kircher	<u>ns</u> :
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