## Lockheed Martin Corporation Consolidated Statements of Earnings<sup>1</sup> (unaudited; in millions, except per share data)

	Quarters Ended		Six Months Ended				
	J	une 30, 2024	•	June 25, 2023	June 30, 2024		June 25, 2023
Net sales	\$	18,122	\$	16,693	\$ 35,317	\$	31,819
Cost of sales <sup>2</sup>		(15,992)		(14,603)	 (31,194)		(27,683)
Gross profit		2,130		2,090	4,123		4,136
Other income, net		18		45	 54		36
Operating profit		2,148		2,135	4,177		4,172
Interest expense		(261)		(223)	(516)		(425)
Non-service FAS pension income		15		111	31		221
Other non-operating income (expense), net		46		(17)	 91		32
Earnings before income taxes		1,948		2,006	3,783		4,000
Income tax expense		(307)		(325)	 (597)		(630)
Net earnings	\$	1,641	\$	1,681	\$ 3,186	\$	3,370
Effective tax rate		15.8%		16.2%	 15.8%		15.8%
Earnings per common share							
Basic	\$	6.87	\$	6.65	\$ 13.29	\$	13.28
Diluted	\$	6.85	\$	6.63	\$ 13.24	\$	13.24
Weighted average shares outstanding							
Basic		238.9		252.8	239.8		253.7
Diluted		239.6		253.6	240.6		254.6
Common shares reported in stockholders' equity at end of period					237		251

<sup>1</sup> The company closes its books and records on the last Sunday of the calendar quarter to align its financial closing with its business processes, which was on June 30, for the second quarter of 2024 and June 25, for the second quarter of 2023. The consolidated financial statements and tables of financial information included herein are labeled based on that convention. This practice only affects interim periods, as the company's fiscal year ends on Dec. 31.

<sup>2</sup> In the second quarter of 2024, the company recognized trademark and fixed asset impairments as well as severance costs.

### Lockheed Martin Corporation

**Business Segment Summary Operating Results** 

(unaudited; in millions)

		Quarter	s Ende	d		Six Months Ended		ded		
	J	une 30, 2024	J	une 25, 2023	% Change		June 30, 2024		June 25, 2023	% Change
Net sales										
Aeronautics	\$	7,277	\$	6,875	6%	\$	14,122	\$	13,144	7%
Missiles and Fire Control		3,102		2,755	13%		6,095		5,143	19%
Rotary and Mission Systems		4,548		3,897	17%		8,636		7,407	17%
Space		3,195		3,166	1%		6,464		6,125	6%
Total net sales	\$	18,122	\$	16,693	9%	\$	35,317	\$	31,819	11%
Operating profit										
Aeronautics	\$	751	\$	718	5%	\$	1,430	\$	1,393	3%
Missiles and Fire Control		450		371	21%		761		748	2%
Rotary and Mission Systems		495		454	9%		925		804	15%
Space		346		312	11%		671		592	13%
Total business segment operating profit		2,042		1,855	10%		3,787		3,537	7%
Unallocated items										
FAS/CAS operating adjustment		406		416			812		831	
Impairment and severance charges		(87)		—			(87)		—	
Intangible asset amortization expense		(61)		(62)			(122)		(124)	
Other, net		(152)		(74)			(213)		(72)	
Total unallocated items		106		280	(62%)		390		635	(39%)
Total consolidated operating profit	\$	2,148	\$	2,135	1%	\$	4,177	\$	4,172	%
Operating margin										
Aeronautics		10.3%		10.4%			10.1%		10.6%	
Missiles and Fire Control		14.5%		13.5%			12.5%		14.5%	
Rotary and Mission Systems		10.9%		11.6%			10.7%		10.9%	
Space		10.8%		9.9%			10.4%		9.7%	
Total business segment operating margin		11.3%		11.1%			10.7%		11.1%	
Total consolidated operating margin		11.9%		12.8%			11.8%		13.1%	

# Lockheed Martin Corporation Selected Financial Data (unaudited; in millions)

	2024 utlook	2023 Actual
Total FAS income CAS cost		
FAS pension income	\$ _	\$ 378
Less: CAS pension cost	 1,685	 1,725
Total FAS/CAS pension adjustment	\$ 1,685	\$ 2,103
Service and non-service cost reconciliation		
FAS pension service cost	\$ (60)	\$ (65)
Less: CAS pension cost	 1,685	 1,725
Total FAS/CAS pension operating adjustment	1,625	 1,660
Non-service FAS pension income	 60	 443
Total FAS/CAS pension adjustment	\$ 1,685	\$ 2,103

# Lockheed Martin Corporation Consolidated Balance Sheets (unaudited, in millions, except par value)

	June 30, 2024		Dec. 31, 2023		
Assets					
Current assets					
Cash and cash equivalents	\$	2,523	\$	1,442	
Receivables, net		2,930		2,132	
Contract assets		13,907		13,183	
Inventories		3,097		3,132	
Other current assets		510		632	
Total current assets		22,967		20,521	
Property, plant and equipment, net		8,394		8,370	
Goodwill		10,787		10,799	
Intangible assets, net		2,040		2,212	
Deferred income taxes		3,080		2,953	
Other noncurrent assets		7,808		7,601	
Total assets	<u>\$</u>	55,076	\$	52,456	
Liabilities and equity Current liabilities					
Accounts payable	\$	3,282	\$	2,312	
Salaries, benefits and payroll taxes		2,871		3,133	
Contract liabilities		9,181		9,190	
Current maturities of long-term debt		142		168	
Other current liabilities		3,017		2,134	
Total current liabilities		18,493		16,937	
Long-term debt, net		19,115		17,291	
Accrued pension liabilities		6,105		6,162	
Other noncurrent liabilities		5,188		5,231	
Total liabilities		48,901		45,621	
Stockholders' equity					
Common stock, \$1 par value per share		237		240	
Additional paid-in capital		_		_	
Retained earnings		14,707		15,398	
Accumulated other comprehensive loss		(8,769)		(8,803)	
Total stockholders' equity		6,175		6,835	
Total liabilities and equity	\$	55,076	\$	52,456	

#### Lockheed Martin Corporation

Consolidated Statements of Cash Flows

(unaudited; in millions)

	Six Months Ended			ed
	J	une 30, 2024	J	une 25, 2023
Operating activities				
Net earnings	\$	3,186	\$	3,370
Adjustments to reconcile net earnings to net cash provided by operating activities				
Depreciation and amortization		710		659
Stock-based compensation		154		146
Deferred income taxes		(145)		(234)
Impairment and severance charges		87		—
Changes in assets and liabilities				
Receivables, net		(798)		(922)
Contract assets		(724)		(690)
Inventories		35		(410)
Accounts payable		1,052		1,397
Contract liabilities		(9)		(304)
Income taxes		21		(46)
Qualified defined benefit pension plans		(1)		(189)
Other, net		(57)		(113)
Net cash provided by operating activities		3,511		2,664
Investing activities				
Capital expenditures		(748)		(623)
Other, net		4		30
Net cash used for investing activities		(744)		(593)
Financing activities				
Issuance of long-term debt, net of related costs		1,980		1,975
Repayments of long-term debt		(168)		_
Repurchases of common stock		(1,850)		(1,250)
Dividends paid		(1,532)		(1,542)
Other, net		(116)		(128)
Net cash used for financing activities		(1,686)		(945)
Net change in cash and cash equivalents		1,081		1,126
Cash and cash equivalents at beginning of period		1,442		2,547
Cash and cash equivalents at end of period	\$	2,523	\$	3,673

## Lockheed Martin Corporation

#### Other Financial and Operating Information

(unaudited; in millions, except for aircraft deliveries and weeks)

Backlog	June202		Dec. 202	,
Aeronautics	\$ 53	,032	6	0,156
Missiles and Fire Control	3	4,831	3	32,229
Rotary and Mission Systems	3	7,366	3	37,726
Space	3	3,113	3	30,456
Total backlog	\$ 158	,342	\$16	0,567

	Quarters Ended		Six Months	s Ended
	June 30,	June 25,	June 30,	June 25,
Aircraft Deliveries	2024	2023	2024	2023
F-35	_	45	_	50
F-16	4	—	7	1
C-130J	5	4	9	6
Government helicopter programs	10	11	23	21
Commercial helicopter programs	_	—	_	1
International military helicopter programs	5	—	5	—

Number of Weeks in Reporting Period <sup>1</sup>	2024	2023
First quarter	13	12
Second quarter	13	13
Third quarter	13	13
Fourth quarter	13	14

1 Calendar quarters are typically comprised of 13 weeks. However, the company closes its books and records on the last Sunday of each month, except for the month of Dec., as its fiscal year ends on Dec. 31. As a result, the number of weeks in a reporting quarter may vary slightly during the year and for comparable prior year periods.