**Condensed Consolidated Statements of Earnings** 

Unaudited

(In millions, except per share data and percentages)

	QUARTER ENDED			YEAR ENDED				
	Decem	ber 31, 2010	Decem	ber 31, 2009	December 31, 2010		December 31, 2009	
Net sales	\$	12,794	\$	12,203	\$	45,803	\$	43,995
Cost of sales		11,717		10,987		41,967		39,803
Gross profit		1,077		1,216		3,836		4,192
Other income, net		51		28		261		223
Operating profit		1,128		1,244		4,097		4,415
Interest expense		87		86		345		308
Other non-operating income, net		28		26		74		123
Earnings from continuing operations before income taxes		1,069		1,184		3,826		4,230
Income tax expense		240		348		1,181		1,231
Earnings from continuing operations		829		836		2,645		2,999
Earnings (loss) from discontinued operations $^{(a)}$		154		(9)		281		25
Net earnings	\$	983	\$	827	\$	2,926	\$	3,024
Effective tax rate		22.5%		29.4%		30.9%		29.1%
Earnings per common share Basic								
Continuing operations	\$	2.33	\$	2.20	\$	7.26	\$	7.79
Discontinued operations		0.43		(0.01)		0.77		0.07
Basic earnings per common share	\$	2.76	\$	2.19	\$	8.03	\$	7.86
Diluted								
Continuing operations	\$	2.30	\$	2.19	\$	7.18	\$	7.71
Discontinued operations		0.43		(0.02)		0.76		0.07
Diluted earnings per common share	\$	2.73	\$	2.17	\$	7.94	\$	7.78
Average number of shares outstanding								
Basic		355.8		377.7		364.2		384.8
Diluted		359.7		381.9		368.3		388.9
Common shares reported in stockholders' equity at year end:						345.9		372.9

<sup>(</sup>a) In June 2010, the Corporation announced plans to divest most of Enterprise Integration Group (EIG) and Pacific Architects and Engineers, Inc. (PAE). The Corporation completed the divestiture of the EIG business in the fourth quarter of 2010 and recognized a gain of \$184 million (\$0.51 per share for the quarter; \$0.50 per share for the year).

Net Sales, Operating Profit and Margins <sup>(a)</sup> Unaudited (In millions, except percentages)

YEAR ENDED **QUARTER ENDED** December 31, 2010 December 31, 2009 December 31, 2010 December 31, 2009 % Change % Change Net sales \$ \$ Aeronautics \$ 3,856 \$ 3,250 19 % 13,235 12,201 8 % Electronic Systems 3,976 3,714 7 14,363 13,532 6 2 9,959 9,608 Information Systems & Global Solutions 2,682 2,632 4 Space Systems 2,280 2,607 (13)8,246 8,654 (5) Total net sales 12,794 \$ 12,203 5 % \$ 45,803 \$ 43,995 4 % **Operating profit** Aeronautics \$ 410 \$ 426 (4) % \$ 1.502 \$ 1.577 (5) % 431 5 3 Electronic Systems 451 1,712 1,660 Information Systems & Global Solutions 255 259 890 895 (2) (1) 972 Space Systems 279 300 (7) 972 1,395 1,416 5,076 5,104 Segment operating profit (1) (1) Unallocated corporate expense, net (267)(172)(979)(689)**Total operating profit** \$ 1,128 \$ 1,244 (9) % \$ 4,097 \$ 4,415 (7) % Margins 10.6 % 13.1 % 11.3 % 12.9 % Aeronautics 11.3 11.9 12.3 Electronic Systems 11.6 Information Systems & Global Solutions 9.5 9.8 8.9 9.3 12.2 11.5 11.8 11.2 Space Systems **Total operating segments** 10.9 11.6 11.1 11.6 Total consolidated 8.8 % 10.2 % 8.9 % 10.0 %

<sup>(</sup>a) In June 2010, the Corporation announced the realignment of two IS&GS businesses, Readiness & Stability Operations (RSO) and Savi Technology, Inc., with its Simulation, Training and Support business to Global Training & Logistics line of business within Electronic Systems and plans to divest PAE and EIG. All of the business segment information presented in the attachments has been reclassified to reflect this realignment and to exclude the PAE and EIG businesses from the IS&GS business segment information for all prior periods presented. PAE and EIG were classified as discontinued operations in the second and third quarters of 2010, respectively.

Selected Financial Data

Unaudited

(In millions, except per share data)

		QUARTE	R ENDED					YEAR	ENDED			
	Decembe	er 31, 2010	Decembe	r 31, 2009			Decembe	er 31, 2010	Decemb	er 31, 2009		
Unallocated corporate expense, net  FAS/CAS pension adjustment Stock compensation expense Unusual items	\$	(123) (46) (42)	\$	(114) (42)			\$	(454) (168) (220)	\$	(456) (154)		
Other, net Unallocated corporate expense, net	\$	(56)	\$	(16) (172)			\$	(137) (979)	\$	(79) (689)		
		QUARTE	CR ENDED					YEAR	ENDED			
FACICAC	Decembe	er 31, 2010	Decembe	r 31, 2009			Decembe	er 31, 2010	Decemb	er 31, 2009		
FAS/CAS pension adjustment FAS pension expense Less: CAS costs	\$	(370) (247)	\$	(259) (145)			\$	(1,442) (988)	\$	(1,036) (580)		
FAS/CAS pension adjustment	\$	(123)	\$	(114)			\$	(454)	\$	(456)		
		QUART	ER ENDED	DECEMBER	31, 2010			YEAI	R ENDED I	DECEMBER 3	1, 2010	
	Opera	ting profit	Net e	arnings		rnings r share	Opera	ting profit	Net	earnings		rnings r share
Unusual Items - 2010 MS2 facility consolidation Voluntary Executive Separation Charge Elimination of Medicare Part D deferred tax assets	\$	(42) -	\$	(27)	\$	(0.08)	\$	(42) (178)	\$	(27) (116) (96)	\$	(0.07) (0.31) (0.26)
	\$	(42)	\$	(27)	\$	(0.08)	\$	(220)	\$	(239)	\$	(0.64)
		QUART	ER ENDED	DECEMBER	31, 2009			YEAI	R ENDED I	DECEMBER 3	/	
<u>Unusual Items - 2009</u>	Opera	ting profit	Net e	arnings		rnings r share	Opera	ting profit	Net	earnings		arnings r share
Resolution of IRS examinations:  • 2005 - 2007  • 2008	\$	- - - -	\$	- 11 11	\$	0.03	\$	- - -	\$	58 11 69	\$	0.15 0.03 0.18

**Selected Financial Data** 

Unaudited

(In millions)

	QUARTER ENDED			YEAR ENDED				
	Decembe	er 31, 2010	Decembe	er 31, 2009	Decemb	er 31, 2010	Decembe	er 31, 2009
Depreciation and amortization of plant and equipment								
Aeronautics	\$	60	\$	55	\$	205	\$	198
Electronic Systems		67		66		237		245
Information Systems & Global Solutions		18		18		63		66
Space Systems		53		51		186		182
Segments		198		190		691		691
Unallocated corporate expense, net		12		16		58		59
Total depreciation and amortization of plant and equipment	\$	210	\$	206	\$	749	\$	750

# Condensed Consolidated Balance Sheets (In millions, except percentages)

	(Unaudited) DECEMBER 31, 2010			MBER 31, 2009
<u>Assets</u>				
Current assets				
Cash and cash equivalents	\$	2,261	\$	2,391
Short-term investments		516		346
Accounts receivable, net		5,757		6,061
Inventories		2,378		2,183
Deferred income taxes		1,038		815
Other current assets		901		681
Total current assets		12,851		12,477
Property, plant and equipment, net		4,554		4,520
Goodwill		9,605		9,948
Purchased intangibles, net		127		311
Prepaid pension asset		179		160
Deferred income taxes		3,482		3,779
Other assets		4,269		3,916
Total assets	\$	35,067	\$	35,111
Liabilities and Stockholders' Equity				
Current liabilities				
Accounts payable	\$	1,630	\$	2,030
Customer advances and amounts in excess of costs incurred		5,719		5,049
Salaries, benefits and payroll taxes		1,870		1,648
Other current liabilities		1,941		1,976
Total current liabilities		11,160		10,703
Long-term debt, net		5,019		5,052
Accrued pension liabilities		10,607		10,823
Other postretirement benefit liabilities		1,213		1,308
Other liabilities		3,360		3,096
Total liabilities		31,359		30,982
Stockholders' equity		246		252
Common stock, \$1 par value per share		346		373
Additional paid-in capital		-		-
Retained earnings		12,372		12,351
Accumulated other comprehensive loss	<del></del>	(9,010)		(8,595)
Stockholders' equity	ф.	3,708	<u></u>	4,129
Total liabilities and stockholders' equity	\$	35,067	\$	35,111
Total debt-to-capitalization ratio:		58%		55%

**Condensed Consolidated Statements of Cash Flows** 

Unaudited

(In millions)

		ENDED			
	Decemb	ber 31, 2010	December 31, 2009		
Operating Activities					
Net earnings	\$	2,926	\$	3,024	
Adjustments to reconcile net earnings to net cash provided by operating activities:					
Depreciation and amortization of plant and equipment		749		750	
Changes in operating assets and liabilities:					
Accounts receivable, net		(15)		(719)	
Inventories		(227)		(233)	
Accounts payable		(362)		(21)	
Customer advances and amounts in excess of costs incurred		685		482	
Other		(209)		(110)	
Net cash provided by operating activities		3,547		3,173	
Investing Activities					
Expenditures for property, plant and equipment		(820)		(852)	
Net cash used for short-term investment transactions		(171)		(279)	
Acquisition of businesses / investments in affiliates		(148)		(435)	
Divestiture of EIG, net of transaction costs		798		-	
Other		22		48	
Net cash used for investing activities		(319)		(1,518)	
Financing Activities					
Repurchases of common stock		(2,420)		(1,851)	
Issuances of common stock and related amounts		73		61	
Common stock dividends		(969)		(908)	
Issuance of long-term debt, net of related costs		(505)		1,464	
Repayment of long-term debt		_		(242)	
Cash premium and transaction costs for debt exchange		(47)		(212)	
Net cash used for financing activities		(3,363)	-	(1,476)	
Effect of exchange rate changes on cash and cash equivalents		5	-	44	
-	<u> </u>				
Net increase (decrease) in cash and cash equivalents		(130)		223	
Cash and cash equivalents at beginning of period		2,391	Φ.	2,168	
Cash and cash equivalents at end of period	\$	2,261	\$	2,391	

Condensed Consolidated Statement of Stockholders' Equity Unaudited (In millions, except per share data)

	nmon tock	Pa	itional id-In pital	etained arnings	Com	umulated Other prehensive Loss	Stoc	Fotal kholders' Equity
Balance at December 31, 2009	\$ 373	\$	-	\$ 12,351	\$	(8,595)	\$	4,129
Net earnings	-		-	2,926		-		2,926
Common stock dividends (a)	-		-	(969)		-		(969)
Stock-based awards and other	6		514	-		-		520
Common stock repurchases (b)	(33)		(514)	(1,936)		-		(2,483)
Other comprehensive loss (c)	-		-	-		(415)		(415)
Balance at December 31, 2010	\$ 346	\$	-	\$ 12,372	\$	(9,010)	\$	3,708

- (a) Includes dividends (\$0.63 per share) declared and paid in the first, second and third quarters and a dividend (\$0.75 per share) declared and paid in the fourth quarter.
- (b) The Corporation repurchased 13.2 million shares for \$916 million during the fourth quarter. Year-to-date, the Corporation repurchased 33.0 million common shares for \$2,483 million. In October 2010, the Corporation's Board of Directors approved a new share repurchase program for the repurchase of its common stock, up to an authorized amount of \$3.0 billion.
- (c) At December 31, 2010, the Corporation recognized a non-cash, after-tax reduction to stockholders' equity of \$430 million, as a result of the required re-measurement of its postretirement benefit plans. The decrease was primarily due to the net result of a lower discount rate at December 31, 2010 of 5.50% compared to 5.875% at December 31, 2009, partially offset by an actual return on plan assets in 2010 of approximately 13.0%. Partially offsetting the \$430 million reduction to stockholders' equity was other comprehensive income of \$15 million resulting from foreign currency translation and other adjustments.

# **Operating Data**

Unaudited

	Dec	ember 31, 2010	Dec	December 31, 2009		
Backlog						
(In millions)						
Aeronautics	\$	27,500	\$	26,700		
Electronic Systems		23,200		23,100		
Information Systems & Global Solutions		9,700		10,600		
Space Systems		17,800		16,800		
Total	\$	78,200	\$	77,200		

	QUARTE	CR ENDED	YEAR ENDED			
Aircraft Deliveries	<u>December 31, 2010</u>	<u>December 31, 2009</u>	<u>December 31, 2010</u>	<u>December 31, 2009</u>		
F-16	3	7	20	31		
F-22	7	6	20	20		
C-130J	9	6	25	16		